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The specific titles featured in this catalog represent the version of the book that was current at the time of the catalog's printing. It is possible that the edition described in this catalog has since been updated. Where this is the case, the newer edition replaces the one featured in this catalog, and product details (such as page count and price) may have changed. Check www.pli.edu/PLlbooks for the most current and accurate information. We also electronically produce more than 200 course handbook titles annually, prepared specifically for PLI's awardwinning CLE programs and available on PLI PLUS, our award-winning legal research platform.

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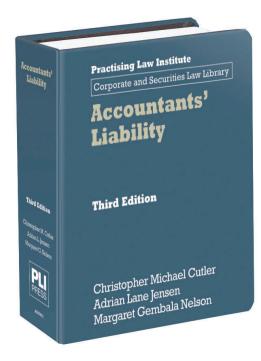
This is PLI's tenth decade of serving the legal community, and all of us at PLI Press are pleased to have the opportunity to keep you informed and up to date in changing times. Thank you for your business.

Michael Tuller Editor-in-Chief

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ACCOUNTANTS' LIABILITY

Christopher Michael Cutler, Adrian Lane Jensen, and Margaret Gembala Nelson (Foley & Lardner LLP)

Ideal for accountants and their attorneys, this up-to-date resource explores the professional responsibilities and compliance obligations accountants should follow to avoid liability land mines.

Authored by prominent litigators for accounting firms, the treatise discusses the tactical and legal knowledge required to successfully confront claims. Readers will learn about common pitfalls and ideal compliance strategies involving the FASB, SEC, AlCPA, NASBA, and state rules. This treatise also surveys several novel news and case developments.

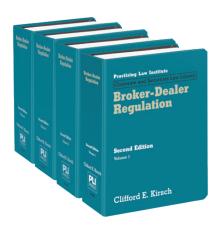
In a profession as highly regulated as accounting, accountants and their lawyers must stay on top of key emerging compliance requirements. PLI's Upkeep Service can help.

1 looseleaf volume, 812 pages, \$493, Item #367401, ISBN 978-1-4024-4286-5, Updated annually or as needed

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- Professional Liability Insurance

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BROKER-DEALER REGULATION

Edited by Clifford E. Kirsch (Eversheds Sutherland (US) LLP)

This treatise offers a practical look into the varied regulations governing broker-dealers. Integrating more than 30 years of the editor's experience, the book explores registration reporting, recordkeeping, sustainability, best execution, compliance programs and documentation, insider trading, risk management control, and FINRA suitability. Practitioners, leaders, and broker-dealers can also access 53 forms covering due diligence, compliance checklists, FINRA forms, and summary prospectus disclosures.

Stay current with new broker-dealer regulations through PLI's Upkeep Service.

4 looseleaf volumes, 6,234 pages, \$702, Item #32789, ISBN 978-1-4024-1689-7, Updated annually or as needed

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FINANCIAL PRODUCT FUNDAMENTALS

- I AW BUSINESS
- COMPLIANCE

Edited by Clifford E. Kirsch (Eversheds Sutherland (US) LLP)

This resource offers a comprehensive dive into the regulatory, pricing, marketing, and viability issues surrounding registered offerings. The book's editor, a preeminent securities practitioner and Practising Law Institute faculty member, offers over 30 years of insights into the legal fundamentals underlying private placements, real estate investment trusts, hedge and exchange-traded funds, and other registered offering types.

Attorneys and other professionals who offer or regulate financial products can turn to supplemental materials addressing pointers around Forms F-1 and 20-F, policy closing items, IPO timelines, and more. This compendium also addresses the Dodd-Frank Act, SEC actions, foreign broker-dealers, advertising in connection with prospectuses, insurance-linked securities, and life settlements.

PLI's Upkeep Service helps readers stay on top of regulatory updates pertaining to registered offerings.

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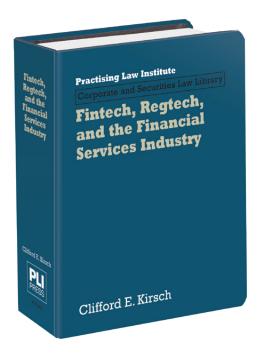
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CLIFFORD E. KIRSCH is the author and editor of six PLI Press treatises. With more than 25 years of regulatory, corporate counsel, and private practice experience, Cliff is a seasoned securities lawyer with expertise in financial services regulation. He is a highly sought-after speaker and a thought leader on current regulatory issues. PLI Press is proud to count Cliff Kirsch as a subject-matter expert and content contributor.

FINTECH, REGTECH, AND THE FINANCIAL SERVICES INDUSTRY

Edited by Clifford E. Kirsch (Eversheds Sutherland (US) LLP)

This title navigates the emerging fintech and regtech developments impacting financial services industry practitioners, broker-dealers, and in-house counsel. Its editor is a leading financial services attorney who oversees the Practising Law Institute's *BD/IA: Regulation in Focus* blog on broker-dealer and investment adviser legal developments. The book features the insights of 39 experts and offers new case analysis and regulatory discussions around decentralized finance, blockchain and digital assets, federal agency guidance on cybersecurity safeguards, and the Advisers Act and the Investment Company Act.

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Scott J. Lederman (Grosvenor Capital Management, LP)

This treatise offers an exhaustive dive into hedge funds and the ever-changing regulations that impact their structure, activities, and operations. Written by a longtime hedge fund president and chief executive officer, this

resource offers astute guidance on structuring, organizing, and managing hedge funds. Hedge fund counsel and financial industry stakeholders will find invaluable pointers on Regulations D, S, and other statutes; anti-money laundering and privacy compliance; highly regulated investors; complex assets and transactions; and federal agency reporting requirements. The guide includes flowcharts and checklists that cover investment adviser registration, CPO annual reporting, and recordkeeping requirements.

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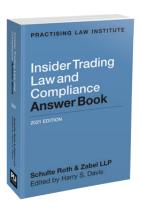
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INSIDER TRADING LAW AND COMPLIANCE ANSWER BOOK

Schulte Roth & Zabel LLP Edited by Harry S. Davis

With over 24 chapters in question-and-answer format, this book explores the basics and nuances of insider trading law. The editor, a prolific author and speaker with decades of experience representing insider trading clients before agencies and state attorneys general, compiled instructive insights from several leading attorneys for anyone who invests in the securities markets.

Practitioners and investors will learn about the elements of an insider trading claim, along with the types of legitimate company research, nonpublic information, and "tips" that could lead to liability if acted upon. They will also find invaluable content covering civil and criminal repercussions, along with defense and compliance steps, applicable to corporate insiders, market professionals, paid consultants, government employees, and bankruptcy parties.

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INVESTMENT ADVISER REGULATION

A STEP-BY-STEP GUIDE TO COMPLIANCE AND THE LAW

Edited by **Clifford E. Kirsch** (Eversheds Sutherland (US) LLP)

Written by the leader of one of the world's largest investment services practice groups, this treatise guides investment advisers and their counsel through relevant federal, state, and SEC rules. Readers can find 26 forms

covering disclosure and registration requirements, template SEC inquiry responses, compliance checklists, and more. They can also review critical practice standards and pointers about Form ADV, advisory contracts, advertising guidelines, soft-dollar arrangements, requirements for European Union clients, and recordkeeping rules.

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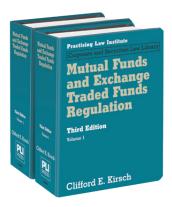
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MUTUAL FUNDS AND EXCHANGE TRADED FUNDS REGULATION

Edited by Clifford E. Kirsch (Eversheds Sutherland (US) LLP)

This two-volume treatise offers professionals who work at or advise mutual and exchange-traded funds an in-depth look into the Securities and Exchange Commission (SEC) and Department of Labor (DOL) rules that impact these funds. The editor, a frequent Practising Law Institute contributor, shares practical perspectives from his decades of work at the SEC and as a leading U.S. broker-dealer/adviser.

Readers will discover insights on taxation considerations, prospectus delivery and disclosure standards, safe harbors, valuation practices, compliance concerns, conflicts of interest, contract drafting, marketing, and inspector request response strategies. They can also access sample compliance calendars when structuring programs.

Practitioners and professionals must be proactive around ever-changing regulations. PLI's Upkeep Service will help you confront the dynamic developments impacting mutual and exchange-traded funds.

2 looseleaf volumes, 2,576 pages, \$702, Item #32842, ISBN 978-1-4024-1691-0, Updated annually or as needed

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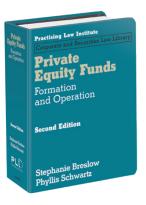
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PRIVATE EQUITY FUNDS

FORMATION AND OPERATION

Stephanie R. Breslow and Phyllis Schwartz (Schulte Roth & Zabel LLP)

This treatise introduces readers to the skills and knowledge required to structure, run, and staff private equity funds. Written by expert private equity fund specialists from Schulte Roth & Zabel LLP, this book details

the regulatory pitfalls and compliance pointers that anyone who counsels or manages private equity funds should know.

Practitioners and private equity fund professionals will receive guidance tailored to different private equity fund categories, including private investment in public equity, special purpose acquisition companies, mezzanine funds, and credit opportunity funds. They will find pointers on organizational options, ownership, compensation, fund sponsor and investor negotiation terms, talent management, exemptions, liability pitfalls, and more.

This guide includes useful forms addressing common agreements, registration statements, and organizational paperwork.

Don't be left behind as new private equity legal developments arise. PLI's Upkeep Service can help you stay ahead of the curve.

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MASTER THE 10-K AND 10-Q

Gary M. Brown (Nelson Mullins Riley & Scarborough LLP)

Part of PLI's SEC Compliance and Disclosure series, this factual and practical guide dives into best processes and worthwhile considerations for completing the SEC's annual Form 10-K and

quarterly Form 10-Q. Ideal for securities practitioners and anyone who prepares periodic SEC forms, this work was developed by a frequent PLI and SEC Institute (SECI) instructor with over 30 years of experience steering public companies through their SEC disclosure obligations. Readers will explore the nuances of Forms 10-K and 10-Q and their numerous disclosure items, all while learning key pointers that can help mitigate potential Exchange Act liability.

Stay current with SEC disclosure requirements with PLI's Upkeep Service.

1 softbound volume or digital, 758 pages, \$207, Item #393661, ISBN 978-1-4024-4536-1

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Gary M. Brown is the author of three PLI Press guides (see pages 10 and 11), of Securities Law and Practice Deskbook (see page 12), and of the chapter "Introduction to Life Settlements" in Financial Product Fundamentals (see page 5).

In more than 30 years of practice, Gary has advised a wide variety of public companies in the areas of corporate governance, securities, compliance, and M&A. He is a frequent speaker at PLI programs and an adjunct faculty member at the Vanderbilt Law School.

PLI Press is proud to count Gary M. Brown as a subject-matter expert and content contributor.





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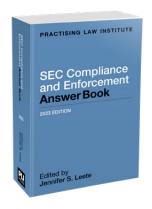
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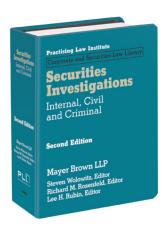
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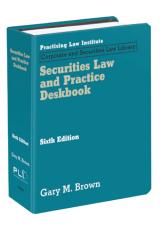
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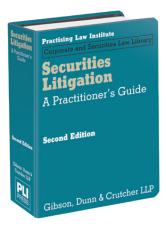
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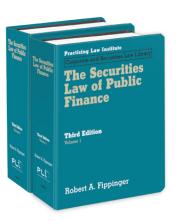
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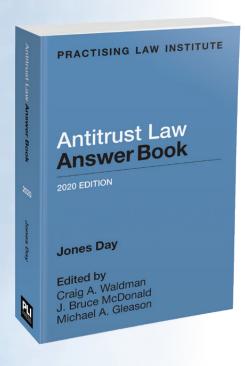
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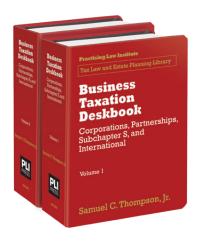
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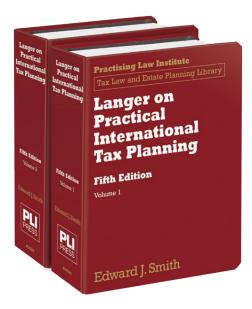
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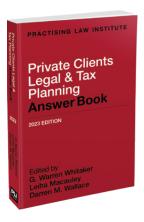
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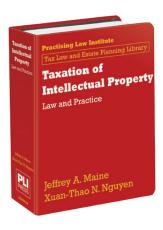
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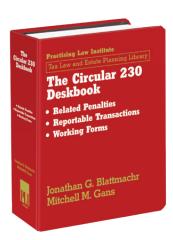
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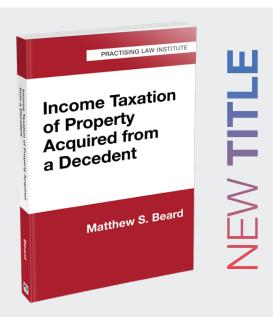
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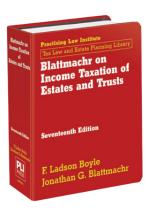
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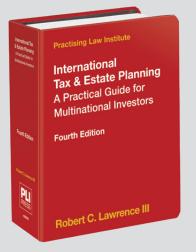
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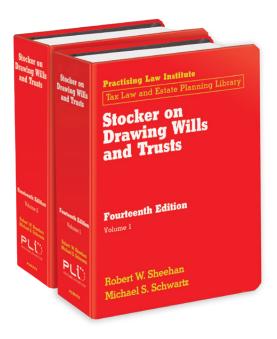
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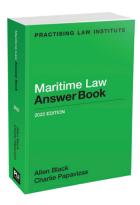
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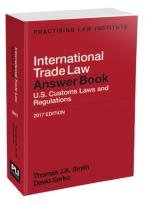
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INTERNATIONAL TRADE LAW ANSWER BOOK

U.S. CUSTOMS LAWS AND **REGULATIONS**

Thomas J. K. Smith (Law Office of Thomas J. K. Smith) and David Serko

Through informal, question-and-answer-driven dialogue, this book walks international trade attorneys and professionals through the legal issues impacting United States-bound imports, along with the parties that manufacture and ship them. Both of the Answer Book's authors have significant experience representing multinational parties in U.S. state and federal courts, including the U.S. Court of International Trade and the U.S. Court of Appeals for the Federal Circuit. Anyone who counsels or interfaces with global trade partners, freighters, shippers, or the U.S. CBP will find in-depth coverage of the entire importation process, from pre-importation requirements to dispute resolution.

Respond to important CBP updates with PLI's Upkeep Service.

1 softbound volume or digital, 866 pages, \$329, Item #328769, ISBN 978-1-4024-2841-8, Published as needed

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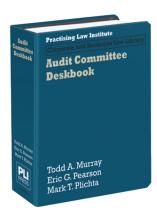
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AUDIT COMMITTEE DESKBOOK

Todd A. Murray, Eric G. Pearson, Mark T. Plichta, and Samuel J. Winer (Foley & Lardner LLP)

Anyone who advises or is part of a publicly traded company's board of directors will find invaluable discussions about corporate audit committees and the regulatory pressures that impact them. Authored by four well-regarded practitioners with accounting, securities

enforcement, and litigation backgrounds, the *Deskbook* presents practical discussions on the roles and liabilities audit committee members face as they manage a corporation's financial reporting and disclosure activities.

Readers can consult useful sample documents, resolutions, checklists, and letters addressing important audit committee functions and responsibilities. These forms include sample committee charters; confidentiality, insider trading, and related person transaction policies; and a director code of conduct.

Adapt to emerging audit committee issues with PLI's Upkeep Service.

1 looseleaf volume, 546 pages, Item #325515, \$390, ISBN 978-1-4024-3945-2, Updated annually or as needed

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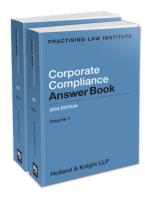
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PLI'S BEST-SELLING ANSWER BOOK

CORPORATE COMPLIANCE ANSWER BOOK

Holland & Knight LLP Edited by William F. Gould and Megan Mocho Jeschke

Designed for both established practitioners

and those new to corporate compliance, this question-and-answer resource touches upon suggested practices for developing robust compliance programs. It is authored by Holland & Knight's corporate legal team, which has built a market-leading practice counseling prominent companies on their compliance initiatives.

Legal practitioners, compliance officers, privacy officers, and businesspeople will find more than 20 forms and sample documents that they can reference as they prepare critical components of their compliance programs. These materials include checklists covering data and personal information security considerations. They also contain forms addressing insurance, director and officer claims, Lobbying Disclosure Act reports, rights grants, mandatory disclosures, and employment-related compliance measures.

Keep up with compliance developments through PLI's Upkeep Service.

2 softbound volumes or digital, 2,344 pages, \$345, Item #328770, ISBN 978-1-4024-4421-0, Published as needed

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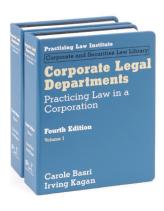
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CORPORATE LEGAL DEPARTMENTS

PRACTICING LAW IN A CORPORATION

Carole Basri (Corporate Lawyering Group LLC) and Irving Kagan

An all-encompassing resource for in-house attorneys, this treatise delves into the ins, outs, and

intricacies of practicing law in-house. Readers will be given bootson-the-ground perspectives from a noted professor with substantial experience practicing within prominent corporations and the FTC.

Practitioners will learn strategies for identifying and confronting legal issues ranging from antitrust to intellectual property. They will also learn how to streamline legal department budgets and litigation strategies, leverage technology to the enterprise's advantage, contribute to business development initiatives, and minimize in-house counsel and stakeholder liability. Furthermore, lawyers will find more than 40 forms and checklists, including sample arbitration clauses, compliance and agreement checklists, budget templates, and litigation-guiding documents.

Stay ahead of in-house counsel developments with PLI's Upkeep Service.

2 looseleaf volumes, 1,984 pages, \$557, Item #32867, ISBN 978-1-4024-1692-7, Updated annually or as needed

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CORPORATE WHISTLEBLOWING IN THE SARBANES-OXLEY/ DODD-FRANK ERA

Michael Delikat and Renée Phillips (Orrick, Herrington & Sutcliffe LLP)

This resource, written by two prominent employment litigators, dives into the federal and state regulations, agency rules, and practical tips addressing whistleblowers and internal investigations.

Any practitioner or business professional tasked with confronting SOX Act and Dodd-Frank Act whistleblower actions will access dynamic case law and rules that continue to shape the rights of whistleblowers and the companies employing them. Readers will receive in-depth coverage on matters such as the elements of a prima facie case, employer defenses, compliance and crisis communications considerations, whistleblower protections, bounty provisions, and practical internal investigation input. Lawyers and business leaders can also review important SOX, Dodd-Frank Act, and other federal and state provisions.

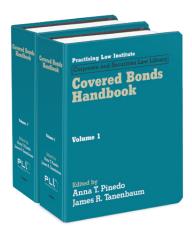
Track whistleblower protection developments with PLI's Upkeep Service.

1 looseleaf volume, 1,426 pages, \$465, Item #32923, ISBN 978-1-4024-1659-0, Updated annually or as needed

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COVERED BONDS HANDBOOK

Edited by **Anna T. Pinedo** (Mayer Brown LLP) and **James R. Tanenbaum** (Morrison & Foerster LLP)

This Handbook introduces experienced lawyers, novice practitioners, and students to the concept of covered bonds and the global regulatory landscape governing them. The authors, a pair of prominent securities and capital markets attorneys, have helped well-known financial institutions and other industry players structure sophisticated debt instruments for decades.

This treatise explores the advantages and drawbacks of covered bonds, along with transaction structuring, EU-specific considerations, credit rating methodologies, and U.S. regulatory uncertainties. Lawyers and professionals who structure or work on covered bonds — along with students interested in learning more about these debt instruments — will find a comprehensive series of helpful forms and checklists covering important declarations, agreements, memoranda, indentures, and Financial Security Assurance considerations.

2 looseleaf volumes, 1,712 pages, \$500, Item #24825, ISBN 978-1-4024-1294-3, Updated as needed

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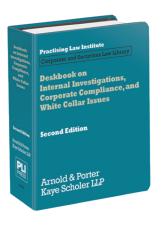
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"An excellent tool for the experienced, and an important guide for everyone to the pitfalls that await you."

 Bart M. Schwartz, Former Chief, Criminal Division, U.S. Attorneys' Office, Southern District of New York

DESKBOOK ON INTERNAL INVESTIGATIONS, CORPORATE COMPLIANCE, AND WHITE COLLAR ISSUES

Arnold & Porter Kaye Scholer LLP

Written by members of Arnold & Porter's esteemed white collar defense practice group, this treatise addresses the intricacies of internal investigations and related best practices. Its takeaways are ideal for any practitioner or business professional launching an internal investigation or DOJ and SEC actions.

Readers can find helpful material on the regulatory landscape impacting internal investigations and white collar crime, such as a model confidentiality agreement. Issues covered include evidentiary privileges, searches and seizures, perjury statutes, asset forfeiture, and more. The *Deskbook* also discusses the False Claim Act, drug and medical device manufacturers, money laundering, criminal antitrust, FCPA, and U.S. Export Control and Trade Sanctions issues.

Stay ahead of white collar developments with PLI's Upkeep Service.

1 looseleaf volume, 1,102 pages, \$702, Item #192851, ISBN 978-1-4024-2747-3, Updated annually or as needed

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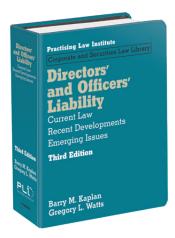
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- G Sentencing Guidelines Manual, Chapter 8: Sentencing of Organizations
- H DOJ Corporate Leniency Policy
- I DOJ Leniency Policy for Individuals
- J SEC Enforcement Manual, Chapter 6: Cooperation



"[A] tour de force of corporate law ... a welcome addition to the bookshelf of any business lawyer."

- Prof. Daniel J. Morrissey, Securities Regulation Law Journal

DIRECTORS' AND OFFICERS' LIABILITY

CURRENT LAW, RECENT DEVELOPMENTS, EMERGING ISSUES

Barry M. Kaplan and Gregory L. Watts (Wilson Sonsini Goodrich & Rosati)

This book brings to light the legal responsibilities of board directors and corporate officers of publicly traded companies, along with the day-to-day regulatory pressures they face. It features the informed guidance of two litigators with substantial experience defending corporate officers and directors against SEC actions, shareholder derivative actions, and other disputes.

Corporate lawyers - along with directors, officers, and board members - will find extensive coverage of their rights and liabilities under the Sarbanes-Oxley Act, Dodd-Frank Wall Street Reform and Consumer Protection Act, Delaware corporate law, and even exchange listing requirements. The treatise also delves into director and officer duties, exculpation, indemnity, insurance, cybersecurity, and contested mergers and acquisitions. The authors further highlight unique case studies relevant to pharmaceutical, biotechnology, hospitality, retail, and other sectors.

Keep up with director and officer liability developments with PLI's Upkeep Service.

1 looseleaf volume, 676 pages, \$490, Item #138293, ISBN 978-1-4024-2489-2, Updated annually or as needed

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- Sources of the Laws, Rules, and Requirements That Govern the Duties of Directors and Officers
- **Board Committees**
- Duties and Liabilities of Directors and Officers Under State Corporate Law
- Duties and Liabilities of Directors and Officers Under Federal and State Securities Laws
- Private Civil Actions Against Corporate Officers and Directors—The World of D&O Litigation Public Enforcement Against Directors and Officers of Public Companies
- Protection of Directors and Officers from Liability: Exculpation, Indemnification, and Insurance
- **Emerging Issues**

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DOING BUSINESS UNDER THE FOREIGN CORRUPT PRACTICES ACT

Don Zarin (Retired Partner, Holland & Knight LLP)

This title helps corporate lawyers, in-house sales teams, and other U.S.-based and overseas stakeholders understand the issues and rules they should consider when negotiating transactions or accepting compensation in compliance with the FCPA. The author offers deep insights from his decades of work representing U.S. and foreign companies on a wide range of global trade and international commercial matters.

Readers will learn the necessary, proactive steps for identifying and avoiding common FCPA transactional illegalities. The treatise also addresses key information regarding whistleblower considerations and harsh penalties for falsified books and records, mischaracterized payments, fictitious invoices, insufficient internal accounting controls, and more. Also included are helpful sample acknowledgements, compliance plans, and agreement clauses that address FCPA considerations.

PLI's Upkeep Service can help lawyers and stakeholders stay up to date on the latest FCPA developments.

1 looseleaf volume, 630 pages, \$527, Item #52717, ISBN 978-1-4024-2069-6, Updated annually or as needed

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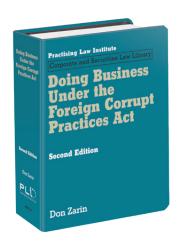
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EXEMPT AND HYBRID SECURITIES OFFERINGS

Edited by Anna T. Pinedo (Mayer Brown LLP) and James R. Tanenbaum (Tanenbaum Advisory LLC)

This three-volume treatise guides anyone who counsels or oversees exempt and hybrid securities offerings through the advantages, drawbacks, and regulatory considerations encountered when working on them. The authors have substantial backgrounds in structuring complex domestic and international capital markets transactions, and offer practical strategies that can be utilized when working on upcoming offerings. Readers will find more than 40 editable forms, checklists, timelines, sample terms, and notices they can reference as they draft important offering documents. They will also find timely discussions on a wide array of regulatory considerations.

Receive up-to-date guidance and practices with PLI's Upkeep Service.

3 looseleaf volumes or digital, 3,384 pages, \$670, Item #320116, ISBN 978-1-4024-3907-0, Updated as needed

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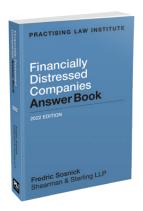
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FINANCIALLY DISTRESSED COMPANIES ANSWER BOOK

Fredric Sosnick (Shearman & Sterling LLP)

This easy-to-follow *Answer Book* offers a broad overview of the legal issues, regulatory hurdles, and cross-border considerations for financially distressed companies. Written by a noted practitioner with a steeped background in large and complex domestic and international out-of-court restructurings and U.S. Chapter 11 cases, this title offers conversational discussions and helpful input for anyone who advises, manages, or transacts with a company battling debt repayment and solvency troubles.

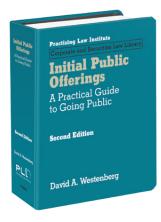
Readers will discover helpful timelines, disclosures, petitions, and reporting requirement lists designed to help practitioners and stakeholders as they address key issues relevant to financially distressed companies. They will also find grounded practice insights, cautionary tips, and bankruptcy case discussions on a wide array of topics relevant to these companies.

Receive new practice updates with PLI's Upkeep Service.

1 softbound volume or digital, 578 pages, \$263, Item #318463, ISBN 978-1-4024-4135-6, Published as needed

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INITIAL PUBLIC OFFERINGS

A PRACTICAL GUIDE TO **GOING PUBLIC**

David A. Westenberg, Craig R. Hilts, and Scott N. Lunin (WilmerHale)

This text offers actionable strategies for how companies can successfully "go public" and stay compliant throughout the IPO process and beyond. The treatise is authored by prominent corporate attorneys who have steered industry pioneers, technology companies, and well-known brands through IPOs for over two decades.

Anyone who runs, invests in, or counsels businesses will find invaluable information on the IPO process. They will find guidance regarding due diligence considerations, accounting and financial issues, and regulatory requirements. Readers can reference 56 forms covering stock-exchange-specific issues and important IPO steps.

Track key IPO law updates with PLI's Upkeep Service.

1 looseleaf volume, 1,978 pages, \$490, Item #42523, ISBN 978-1-4024-1895-2, Updated annually or as needed

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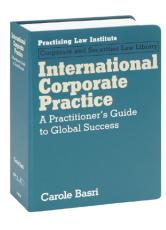
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INTERNATIONAL **CORPORATE PRACTICE**

A PRACTITIONER'S GUIDE TO GLOBAL SUCCESS

Edited by Carole Basri (Corporate Lawyering Group LLC)

The Guide helps lawyers create comprehensive global departments at their firms or companies. Prepared by a professor and longtime in-house attorney with multinational enterprise experience, it includes pragmatic advice on structuring, staffing, and budgeting global departments, along with tips on engaging foreign consultants and outsourcing

Practitioners who work for or represent corporations will find valuable insights on compliance program development. intellectual property commercialization, merger and acquisition due diligence, project financing transaction structuring, global reporting, and common overseas legal challenges. They will also receive forms and checklists they can peruse on international law firm collaborations, tax due diligence, and more.

PLI's Upkeep Service can help practitioners learn about important international corporate practice developments.

1 looseleaf volume or digital, 1,922 pages, \$490, Item #10623, ISBN 978-1-4024-0879-3, Updated annually or as needed

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Appendices [58 documents, forms, etc.]

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COMPLYING WITH FEDERAL GOVERNANCE & DISCLOSURE REQUIREMENTS

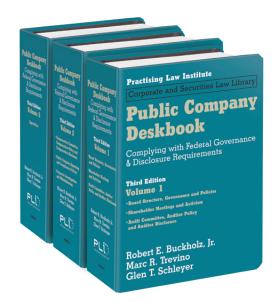
Robert E. Buckholz, Jr., Marc R. Treviño, and Glen T. Schleyer (Sullivan & Cromwell LLP)

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Mark G. Malven (Dykema Gossett PLLC)

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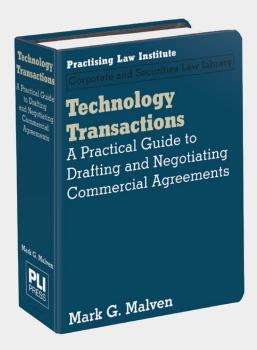
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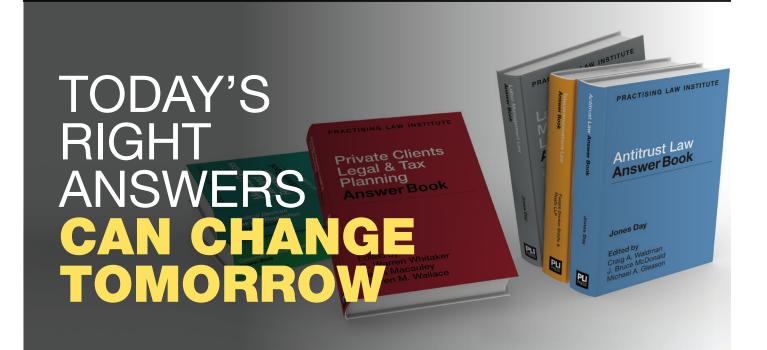
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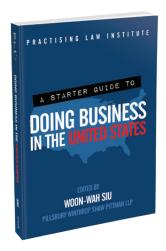
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COMMERCIAL LAW



A STARTER GUIDE TO DOING BUSINESS IN THE UNITED STATES

Pillsbury Winthrop Shaw Pittman LLP Edited by Woon-Wah Siu

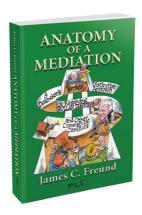
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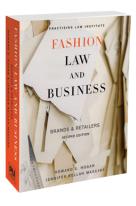
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- 21 Going Public App. 21A Sample Risk Factors
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HILLMAN ON DOCUMENTING SECURED TRANSACTIONS

EFFECTIVE DRAFTING AND LITIGATION

Thomas S. Hemmendinger (Brennan, Recupero, Cascione, Scungio & McAllister, LLP)

This practical guide offers grounded guidance on best practices for documenting and litigating secured transactions prepared pursuant to Revised Article 9 of the U.C.C. The author shares guidance from his decades advising financial institutions and businesses on commercial loan documentation, transactions, and U.C.C. questions.

Appropriate for new and experienced commercial practitioners, this title explores the ins and outs of Revised Article 9, which all 50 U.S. states have adopted to govern secured transactions. Issues covered for those representing debtors and secured parties include the elements of an Article 9 secured transaction, required and desirable provisions, subsequent changes, collateral descriptions, perfection alternatives, and priorities of interest in the same collateral. This title also explores the differences between Revised Article 9 and its predecessor, Prior Article 9.

Stay abreast of secured transaction law rules with PLI's Upkeep Service.

1 looseleaf volume or digital 558 pages, \$501, Item #208560 ISBN 978-1-4024-2973-6 Updated annually or as needed

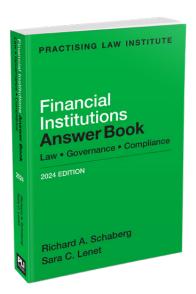
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FINANCIAL INSTITUTIONS ANSWER BOOK

LAW • GOVERNANCE • COMPLIANCE

Richard A. Schaberg and Sara C. Lenet (Hogan Lovells)

This Q&A book instructs anyone who counsels, works for, or advises financial institutions on the complex federal requirements regulating these entities. It is written by a pair of esteemed lawyers who have represented prominent banks, lenders, and financial services companies in transactional matters and agency investigations.

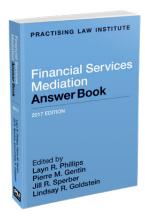
Corporate lawyers, in-house counsel, business professionals, and accountants will become acquainted with every aspect of the financial institution's life cycle all in a conversational format appropriate for both students and experienced practitioners.

Keep up with new rules impacting financial institutions with PLI's Upkeep Service.

1 softbound volume or digital, 548 pages, \$263, Item #330004, ISBN 978-1-4024-3972-8, Published as needed

CONTENTS

- Regulatory Structure and Charter Choice
- Branching
- Corporate Governance
- **Executive Compensation**
- Change in Bank Control
- Mergers and Acquisitions
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FINANCIAL SERVICES MEDIATION ANSWER BOOK

Edited by Hon. Layn R. Phillips (Phillips ADR), Pierre M. Gentin (McKinsey & Company), Jill R. Sperber (Sperber Dispute Resolution, Inc.), and Lindsay R. Goldstein (Ropes & Gray)

Featuring the insights of more than 40 attorneys, this question-and-answer title walks readers through the processes, practices, and pitfalls attendant to mediating financial services disputes. Its practical insights were compiled by a group of authors who have noted backgrounds handling mediations for well-known business institutions and government agencies. Presented in an easy-to-follow, conversational format, this book explores important considerations for plaintiff-side and defense-side counsel preparing for financial services mediations, and provides helpful tips for in-house counsel and other parties involved in the process.

1 softbound volume, 412 pages, \$215, Item #325755, ISBN 978-1-4024-2896-8, Published annually or as needed

CONTENTS

- 1 Laying the Groundwork for Mediation
- 2 The Decision to Mediate: Choosing the Mediator, Venue, and Process
- 3 The Players in a Mediation: Parties, Counsel, and Others
- 4 Mediation Submissions by Plaintiffs and Defendants
- 5 Preparing for and Participating in the Mediation Session
- 6 Getting Underway and Closing the Deal
- 7 Following Up If Initial Negotiations Fail
- 8 Mediation Issues Relating to Auditors
- 9 Insurance and Mediation
- 10 Recurring Legal Issues in the Mediation of Financial Institution Disputes

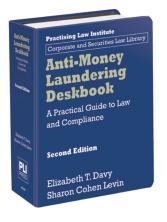
Appendix A: Practical Guidance from Mediators Index

"PLI's **Financial Services Mediation Answer Book** is a solid, thought-provoking, and valuable resource for all practitioners engaged in negotiating and resolving high-value, complex commercial disputes."

- Carl H. Purdue, The Florida Bar Journal

"[Anti-Money Laundering Deskbook] more than fulfills its goals of ... help[ing] executives and managers of companies understand, identify, and avoid potential risks both inside and outside their organizations."

- Bruce Zagaris, International Enforcement Law Reporter





ANTI-MONEY LAUNDERING DESKBOOK

A PRACTICAL GUIDE TO LAW AND COMPLIANCE

Elizabeth T. Davy and Sharon Cohen Levin (Sullivan & Cromwell LLP)

This treatise serves as a helpful guide for navigating AML statutes, the Antiterrorism Act, and related compliance concerns. Authored by a trio of authors who have substantial judicial, private, and government agency experience confronting AML conflicts and related investigations and litigation, the contents of this title introduce up-to-date compliance concepts and best practices for anyone who advises, counsels, or manages organizations subject to AML and anti-terrorism financing regulations. Covered topics encompass forfeiture statutes, attorney-client privilege considerations, and AML compliance program development. The Deskbook also features tailored coverage around AML issues unique to financial technology vendors, financial institutions, diamond companies, marijuana businesses, and other industries.

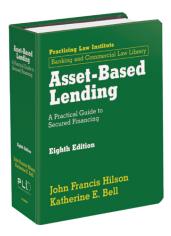
Keep up with AML developments with PLI's Upkeep Service.

1 looseleaf volume, 490 pages, \$493, Item #370667, ISBN 978-1-4024-4375-6, Updated annually or as needed

CONTENTS

- 1 Overview: What Is Money Laundering and Anti-Money Laundering?
- 2 U.S. Money Laundering Laws
- 3 Criminal Penalties, Fines, and Criminal and Civil Asset Forfeiture
- 4 Anti-Money Laundering Legal and Regulatory Landscape
- 5 Substantive Requirements of the BSA and Implementing Regulations
- 6 Reporting Requirements
- 7 AML Compliance Programs for Traditional Financial Institutions
- 8 AML Compliance Programs for Other Industries Subject to the BSA
- 9 Enforcement Actions Against Banks
- 10 Enforcement Actions Against Non-Bank Financial Institutions
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1 looseleaf volume 1,414 pages, \$527 Item #138292 ISBN 978-1-4024-2493-9 Updated annually or as needed

ASSET-BASED LENDING

A PRACTICAL GUIDE TO SECURED FINANCING

John Francis Hilson (UCLA School of Law) and Stephen L. Sepinuck (Paul Hastings LLP)

This resource outlines the different steps involved in structuring and documenting secured financing transactions. Its authors have significant backgrounds in structuring complex secured financings for well-known major financial institutions, investment banks, and other organizations. Rooted in practice-hardened insights and easy-to-apply suggestions, this title guides lawyers, executives, business professionals, and public officials through the features and drawbacks of secured financings. It also explores tactics regarding possible bankruptcy risks, agent and loan participant conflicts, and lender legal exposure mitigation strategies. Readers will receive insights tailored to common secured financing assets, including accounts receivable, inventory, equipment, and intellectual property. In addition, the book offers access to more than 30 template agreements, financing orders, and milestone checklists.

Track new secured financing developments and practices with PLI's Upkeep Service.

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- Receivables Financing
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CONSUMER FINANCIAL SERVICES ANSWER BOOK

Edited by Richard E. Gottlieb (Glaser Weil) and Brett J. Natarelli (Dykema Gossett PLLC)

This single-volume desk reference introduces readers to the relevant laws and experience-based practice tips relevant to handling consumer financial services disputes and responding to CFPB actions. It features helpful, actionable input from a trio of litigators with notable backgrounds representing banks, lenders, mortgage companies, and other financial-service-oriented entities.

Consumer financial services lawyers and compliance professionals will find a helpful collection of forms, templates, and checklists they can reference when preparing key documents, including mandatory disclosures, creditor notices, interest rate changes, ongoing customer-facing notices, and more.

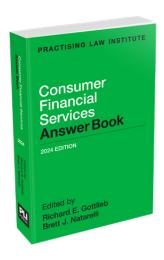
Keep up with upcoming consumer financial services law and CFPB developments with PLI's Upkeep Service.

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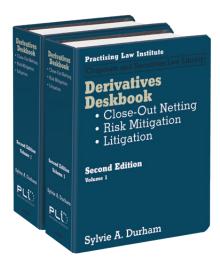
- Consumer Loan Products and the Federal Regulation of Consumer Credit
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1 softbound volume or digital 1,670 pages, \$345 Item #318455 ISBN 978-1-4024-4420-3 Published as needed



DERIVATIVES DESKBOOK

• CLOSE-OUT NETTING • RISK MITIGATION • LITIGATION

Sylvie A. Durham (Greenberg Traurig LLP)

Financial institutions, corporate end-users, and other derivatives trading participants will find useful transactional and litigation tips addressing swap agreements and other derivatives trading. This *Deskbook* was prepared by an attorney with more than 20 years' experience managing both the legal and business aspects of derivatives.

Anyone who counsels parties on or works with derivatives transactions will find in-depth discussions on the key terms and major parties involved in derivatives transactions, including useful information on required documentation and legal risk management best practices. This treatise also covers close-out netting and the various triggering events, early termination account calculations, and damage mitigation practices around this process. In addition, the book provides access to more than 30 sample clauses, orders, notices, and declarations.

Keep up with new developments around derivatives with PLI's Upkeep Service.

2 looseleaf volumes, 1,980 pages, \$490, Item #52756, ISBN 978-1-4024-2165-5, Updated annually or as needed

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- 3 Collateral and Security Arrangements
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DRAFTING FOR CORPORATE FINANCE

CONCEPTS, DEALS, AND DOCUMENTS

Carolyn E.C. Paris (Former Partner, Davis Polk & Wardwell)

Written by an accomplished practitioner who has advised leading financial institutions and multiple corporate and municipal clients, this treatise dives into the ins and outs of preparing corporate finance and debt documentation. It offers practical legal, business, financial, accounting and drafting input around some of the most common corporate finance instruments. Corporate finance attorneys, accountants, and business professionals will gain access to important insights around basic contract structural issues, including representations, conditions precedent, warranties, and defaults.

The book also explores concepts around contract structuring and housekeeping, debt and negative pledges, amendments, refinancing, and risk-based contractual reviews for eliminating errors. Readers have access to more than 130 sample contracts, covenants, definitions, and drafting checklists for help when organizing key financial documents.

1 softbound volume, 580 pages, \$59, Item #60412, ISBN 978-1-4024-2313-0

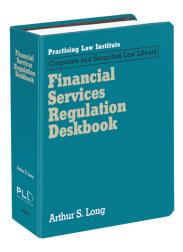
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- 7 Beyond the Issuer: Corporate Structure Issues
- 8 Commitments, Conditions, Pricing, and Risk; Liquidity Support and Credit Support; Credit Derivatives
- 9 A Deal in Time
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- B Technical Drafting Checklist
- C Indicative Terms for Bank Debt and Public Debt, Investment Grade Versus Non-Investment Grade
- D Newco Goes to Wall Street 81/2 Balance Sheets
- E Diary of a Liquidity Crisis: Enron's Last Days

"Proponents of the Dodd-Frank Act have strongly articulated their views that the legislation paves the way for a stronger and sounder financial system. Critics of the Dodd-Frank Act have been no less vocal. ... [T]his Deskbook does not seek to determine who has the better side." - Arthur S. Long



FINANCIAL SERVICES REGULATION DESKBOOK

Arthur S. Long (Latham & Watkins)

This Deskbook explores how the Dodd-Frank Wall Street Reform and Consumer Protection Act, the Consumer Protection Act, and federal regulators govern the conduct and activities of financial institutions. It provides the real-world perspectives and strategies of an accomplished financial services attorney and former U.S. Supreme Court clerk trusted by prestigious domestic and international institutions.

Anyone who advises, works for, or even regulates financial institutions will find astute, practical insights covering how the aforementioned law affects the day-to-day work of stakeholders and institutions. The Deskbook covers the creation of the FSOC and the Consumer Financial Protection Bureau, along with ambiguous legal concerns that require advocacy before these regulators. It also covers standards for systemically significant financial companies, proprietary trading and sponsoring limitations on banks, derivatives activities and referrals of derivatives business, and orderly liquidation authorities.

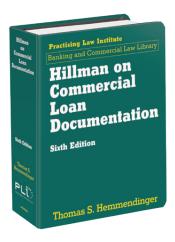
Track financial services legal updates with PLI's Upkeep Service.

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HILLMAN ON COMMERCIAL LOAN **DOCUMENTATION**

Thomas S. Hemmendinger (Brennan, Recupero, Cascione, Scungio & McAllister, LLP)

Practitioners and parties involved in commercial loan transactions will find helpful tips and practical guidance in this treatise for drafting effective documentation. Its author has done substantial counseling with financial institutions and businesses on important loan documentation drafting and disputes.

This work steers commercial law practitioners, lenders, and borrowers through the steps required to perform airtight commercial loan drafting. The guidance they will find inside addresses considerations like loan closing and due diligence steps, liability mitigation tactics, collateral value maximization, post-closing issues, intercreditor agreements, hazard insurance, and financing orders for debtor-in-possession financing.

These tips can be applied toward security and loan agreements, along with financing statements, pledges, guaranties, opinion letters, and other key instruments. Readers will find over 100 sample agreements, clauses, letters of intent, and promissory notes they can draw from as they draft their own documentation.

Keep up with commercial loan developments with PLI's Upkeep Service.

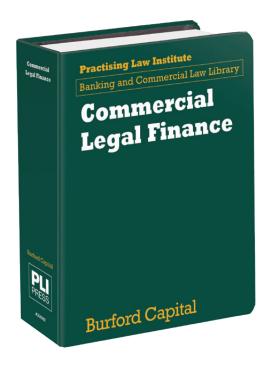
1 looseleaf volume or digital, 1,190 pages, \$490, Item #305140, ISBN 978-1-4024-2068-9, Updated annually or as needed

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- Overview
- **Ethical Considerations**
- Commitment (and Other) Letters
- **Preliminary Considerations**
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- The Borrower: Identity; Capacity; and Authority
- Opinion of the Borrower's Counsel
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1 looseleaf volume, 382 pages \$195, Item #394852 ISBN 978-1-4024-4374-9 Updated annually or as needed

"An indispensable tool for all principals, advisors and practitioners in the sphere of legal finance!"

- Lee Eng Beng, Rajah & Tann Asia

NEW TITLE

COMMERCIAL LEGAL **FINANCE**

Burford Capital

This single-volume guide equips legal professionals and corporations with comprehensive insight into the world of commercial legal finance. Authored by a globally recognized practitioner, this guide marries years of industry experience with modern day application in litigation and arbitration finance, combining practical use cases and offering step-by-step processes to navigate the ever-complicated legal finance structures and pricing.

Readers will gain in-depth understanding on diverse areas such as the origins of commercial legal finance, the role of funders, region-specific regulations, arbitration financing, and more. Dedicated chapters on finance usage in the United States, England and Wales, Europe, Asia, and Australia ensure global relevance. Also included is a detailed glossary of legal finance terminology.

As the fast-evolving commercial legal finance landscape continues to pose new challenges, this guide serves as a handy tool for practitioners to stay updated on legislative developments and influential case laws.

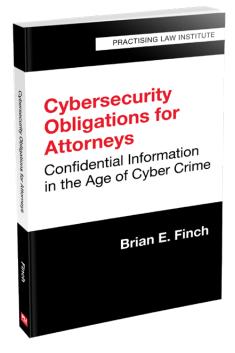
PLI's Upkeep Service ensures readers are well equipped to tackle ongoing changes.

CONTENTS

- Commercial Legal Finance Basics
- Legal Finance for Companies and Law Firms, Including the Role of the Funder
- Securing Financing Legal Finance Ethical Considerations
- The Financing of Investor-State Arbitration
- The Financing of Patent and Other Intellectual Property Matters
- Legal Finance in the United States
- Legal Finance in England and Wales
- Legal Finance in Continental Europe
- Legal Finance in Asia
- Legal Finance in Australia

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1 softbound volume or digital 190 pages, \$75, Item #385502 ISBN 978-1-4024-3357-3 Updated annually or as needed

NEW TITLE

CYBERSECURITY OBLIGATIONS FOR ATTORNEYS

CONFIDENTIAL INFORMATION IN THE AGE OF CYBER CRIME

Brian E. Finch (Pillsbury Winthrop Shaw Pittman LLP)

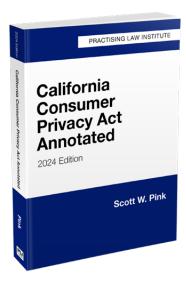
This practice guide provides an in-depth exploration into the legal, ethical, and practical matters related to cybersecurity in the realm of law. The book is edited by a leading figure in legal ethics and cybersecurity, who offers years of wisdom on the evolving necessities of confidentiality (Rule 1.6) obligations, layered with pressing cyber threats and security measures.

Law practitioners, regardless of their operation scale, can find supplemental resources for smoothly handling cyber threats, mitigating risks through insurance and federal safe harbour statutes, and demonstrating reasonable cybersecurity by adhering to the SAFETY Act. The book also addresses pertinent legal matters surrounding federal and state data breach and privacy laws. Readers can rely on this title to give them a handle on their baseline cybersecurity roles towards clients and third parties. It is a bookmark-worthy reference for every conscientious attorney navigating the cyber age.

Stay updated with the latest in federal regulation of cybersecurity obligations with PLI's Upkeep Service.

CONTENTS

- 1 The Cybersecurity Threat Landscape
- 2 Lawyers' Professional Obligations in Response to Cyberattacks
- 3 State Data Breach Notification Laws and Data Privacy Laws
- 4 Federal Regulation of Cybersecurity Obligation
- 5 Demonstrating Reasonable Cybersecurity through the Use of the SAFETY Act
- 6 Insuring Against Data Breaches and Other Cyber Threats
- 7 Practical Cybersecurity Strategy Guidance for Lawyers



CALIFORNIA CONSUMER PRIVACY ACT ANNOTATED

Scott W. Pink (Special Counsel, O'Melveny & Myers)

This guide explores the ins and outs of the original text and proposed amendments to the CCPA. The CCPA is the first U.S. law to provide a state's residents robust protections and a private right of action around how companies handle their data. Practitioners will find helpful analysis from an accomplished practitioner who has led many privacy and security initiatives for media, entertainment, technology, and consumer retail businesses globally. Privacy attorneys, in-house counsel, compliance professionals, and anyone who manages or works with the PII of California consumers will access structured analysis of the CCPA's key provisions that explains its impact around day-to-day issues.

Plan for CCPA changes and trends with PLI's Upkeep Service.

1 softbound volume or digital, 466 pages, \$175, Item #331391, ISBN 978-1-4024-4419-7, Updated annually or as needed

CONTENTS

- 1 History and Effective Date of the CCPA and CPRA
- 2 Who Must Comply with the CCPA and CPRA?
- 3 Persons Protected by the CCPA
- 4 Information Covered by the CCPA
- 5 Activities Covered by the CCPA
- 6 Notices and Privacy Policies
- 7 Consumer Rights Under the CCPA
- 8 Procedures for Data Subject Requests
- 9 Security, Risk Assessments, Audits, and Security Breaches
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- B Sample CCPA Notice

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CYBER INSURANCE CLAIMS, CASE LAW, AND RISK MANAGEMENT

Joshua Gold (Anderson Kill P.C.) and Daniel J. Healy (Brown Rudnick LLP)

Prepared by a pair of lawyers with substantial experience representing corporate and nonprofit policyholders facing data breaches and other cybersecurity incidents, this book delves into the considerations and risk management steps that data breach response practitioners, in-house counsel, compliance professionals, claims representatives, and business leaders must consider to address the ever-evolving landscape of cyber insurance claims.

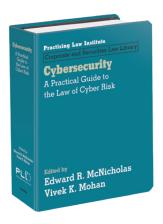
In addition to a checklist on risk management best practices, readers will find useful strategies for companies on understanding the different types of cyber insurance. They will specifically learn more about their options regarding how cyber insurance plans cover incident response, computer fraud, cyber crime, data loss, and more.

Keep up to date on cyber insurance developments with PLI's Upkeep Service.

1 looseleaf volume, 400 pages, \$473, Item #319973, ISBN 978-1-4024-3947-6, Updated annually or as needed

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- 1 Cyber Exposure and Risk Management
- 2 Anatomy of a Cyber Insurance Policy
- 3 Coverage Typically Available in the Market
- 4 Insurance Coverage Disputes Involving Cyber Insurance Policies
- 5 Incident Response Coverage
- 6 Computer Fraud and Crime Insurance Coverage
- 7 Data Loss Coverage
- 8 Cyber-Related Insurance Claims Covered Under Other Insurance Products Promising First-Party Protection, Including Business Income Insurance Coverage
- 9 Data Privacy and Regulatory Liability Coverage
- 10 Coverage Issues Relating to Biometrics
- 11 Cyber Člaim Coverage Under Other Liability Insurance Products, Including D&O, CGL, and E&O Policies



CYBERSECURITY

A PRACTICAL GUIDE TO THE LAW OF CYBER RISK

Edited by Edward R. McNicholas (Ropes & Gray LLP) and Vivek K. Mohan (Gibson, Dunn & Crutcher LLP)

This resource helps practitioners prepare for, understand, and mitigate possible cyber risks. The authors have significant experience managing high-stakes cybersecurity enforcement actions and counseling Fortune 500 stakeholders on cutting-edge privacy issues involving e-commerce, contact tracing, augmented reality tools, and more. Practitioners and in-house counsel will learn how U.S., EU, and UK government agencies consider cybersecurity when weighing enforcement actions and sanctions. They will also find helpful information on issues unique to health care and medical devices, financial services, defense and intelligence contractors, and other sectors. Readers can review forms and checklists addressing cyber preparedness, due diligence questionnaires, security controls, and risk analysis.

Receive updated cyber risk preparation tips with PLI's Upkeep Service.

1 looseleaf volume or digital, 824 pages, \$465, Item #308184, ISBN 978-1-4024-2410-6, Updated annually or as needed

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Glossary of Acronyms

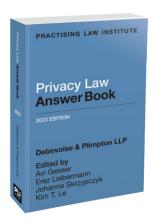
- An Introduction to the Law of Cyber Risk
- The General Legal Landscape for Information Security
- The Executive Framework for Cybersecurity: Executive Orders, the NIST Framework, CISA, and the SAFETY Act
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- Executive Order 13691 Fact Sheet
- Executive Order 13691
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- H Best Practices for Victim Response and Reporting of Cyber Incidents
- DOJ White Paper Sharing Cyberthreat Information Under 18 USC § 2702(a)(3)
- DOJ and FTC Antitrust Policy Statement on Sharing of Cybersecurity Information
- Federal Reserve: Interagency Supplement to Authentication in an Internet Banking Environment
- SEC Division of Investment Management: Cybersecurity Guidance
- Executive Order 13718
- OCIE's 2015 Cybersecurity **Examination Initiative**
- Interagency Document: How to Protect Your Networks from Ransomware
- Fact Sheet: Ransomware and HIPAA
- DHS Guidance for Non-Federal Q **Entities**
- Cybersecurity Information Sharing Act (CISA)
- Commission Statement and Guidance on Public Company Cybersecurity Disclosures
- Article 29-Data Protection Working Party
- FTC-Data Breach Response: A Guide for Business
- Executive Order 13800

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PRIVACY LAW ANSWER BOOK

Debevoise & Plimpton LLP Edited by Avi Gesser, Erez Liebermann, Johanna N. Skrzypczyk and Kim T. Le

This easy-to-follow book leverages a question-andanswer format to help attorneys and their clients plan around the domestic and international data privacy regimes impacting their commercial activities. The authors bring vast experience managing cybersecurity investigations, incidents, and cybercrime at international law firms and U.S. government agencies to offer a practical outlook regarding how practitioners and their clients should approach compliance initiatives.

Any attorney or professional confronting cybersecurity issues will find analysis and engaging conversations on how current and developing regulatory trends will impact how they approach privacy policy drafting, incident response preparation, breach notification plans, and more.

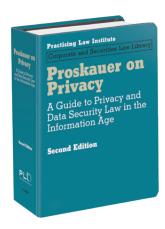
Receive ongoing, up-to-date privacy law pointers with PLI's Upkeep Service.

1 softbound volume or digital, 790 pages, \$263, Item #305216, ISBN 978-1-4024-4429-6, Updated annually

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- **Privacy Policies**
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"Every page resonates passion for one of the most important and difficult challenges of our time: how to protect privacy in an era where information is all-available, all the time, 24-7."

 Mike McCurry, President, Privacy Laws and Business

PROSKAUER ON PRIVACY

A GUIDE TO PRIVACY AND DATA SECURITY LAW IN THE INFORMATION AGE

Proskauer Rose LLP

This resource helps practitioners and in-house counsel structure privacy and data security compliance programs that satisfy local and global regulations, while mitigating security and liability exposure risks. Its editor and contributors range from law professors and sports team in-house counsel to prominent cybersecurity law practitioners.

Anyone whose job intersects with technology will find invaluable information on best practices for complying with U.S. and international data privacy regulations. Topics explored include rules regarding government records, electronic surveillance, workplace data, medical information, financial data, commercial transactions, online activity, and children's data. Readers can also find 32 forms and templates to consult when approaching data privacy clause drafting, risk and privacy assessments, notification responses, and more.

Don't fall behind on the latest cybersecurity trends and regulations. PLI's Upkeep Service can help.

1 looseleaf volume or digital, 1,730 pages, \$620, Item #305206, ISBN 978-1-4024-2749-7, Updated semi-annually or as needed

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- 1 A Brief History of Information Privacy Law
- 2 Financial Privacy Law
- 3 Medical Privacy
- 4 Federal Trade Commission Enforcement of Privacy
- 5 State Privacy Laws
- 6 Privacy of Electronic Communications
- 7 The Foreign Intelligence Surveillance Act
- 8 Privacy and Homeland Security
- 9 Workplace Privacy Law
- 10 Privacy and Commercial Communications
- 11 The Children's Online Privacy Protection Act (COPPA)

- 12 The Privacy Act of 1974 and Its Progeny
- 13 Canadian Privacy Law
- 14 International Privacy Law
- 15 Compliance with the Payment Card Industry Data Security Standard
- 16 Insurance Coverage for Data Breaches, Cyber Crime, and Unauthorized Privacy Disclosures
- 17 Data Breach Litigation
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BANKRUPTCY AND RESTRUCTURING

BANKRUPTCY DESKBOOK

William C. Hillman (Retired, U.S. Bankruptcy Judge, D. Mass.), Margaret M. Crouch (U.S. Bankruptcy Court, D. Mass.), and Steven J. Brujic (U.S. Bankruptcy Court, W.D. Pa.)

This *Deskbook* delves into the demands and requirements that Chapter 7, 11, 12, and 13 debtors confront in bankruptcy actions. It also explores related attorney compliance burdens, including strict certification and fee-disclosure rules that could spur harsh sanctions if not followed. The authors, a federal bankruptcy judge and a longtime bankruptcy court clerk, infuse this title with more than three decades of hands-on bankruptcy and litigation experience.

Practitioners and paralegals will also find 151 forms to consult when guiding clients through the bankruptcy process. This includes form affidavits, motions, disclosures, applications, reorganization plans, and other key document templates.

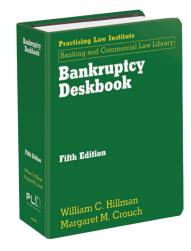
Address new bankruptcy law developments with PLI's Upkeep Service.

1 looseleaf volume or digital, 1,776 pages, \$702, Item #305331, ISBN 978-1-4024-2171-6, Updated semi-annually

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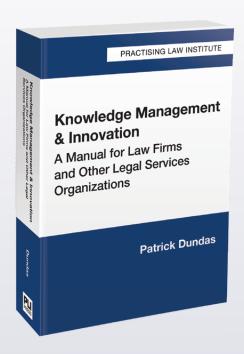
- 1 Introduction to the Bankruptcy System
- 2 Jurisdiction and Related Topics
- 3 Initiating, Converting, or Dismissing Chapter 7 and Chapter 11 Cases
- 4 Examination of the Debtor and Other Parties
- 5 The Automatic Stay
- 6 Avoidance Powers

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- 12 Adjustment of Debts of a Family Farmer or Fisherman with Regular Annual Income
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1 softbound volume or digital 944 pages, \$250, Item #397334 ISBN 978-1-4024-4170-7 Updated as needed



Patrick Dundas

NEW TITLE

KNOWLEDGE MANAGEMENT & INNOVATION

A MANUAL FOR LAW FIRMS AND OTHER LEGAL SERVICES ORGANIZATIONS

Patrick Dundas (Akin Gump Strauss Hauer & Feld LLP)

This comprehensive manual offers knowledge management and innovation (KM&I) professionals in the legal industry a deep dive into the best practices to implement KM&I procedures. The collective insights of over 40 industry leaders, including experienced Practising Law Institute contributors, are shared in a practical and digestible manner.

The book provides hands-on perspectives on various aspects of KM&I, including knowledge assessments, team structures, use of artificial intelligence, and legal project management. There is also a detailed look at compliance concerns, contract drafting, marketing strategies, and response tactics for clients' needs. With sample forms and checklists, it serves as an invaluable tool for structuring KM&I programs.

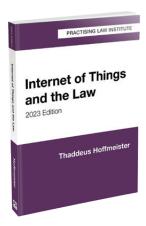
As KM&I procedures constantly evolve, PLI's Upkeep Service ensures you stay ahead of these changes, helping you navigate the dynamic landscape of legal knowledge management and innovation.

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- 1 Introduction to Legal Knowledge Management and Innovation
- Conducting a Knowledge Assessment and Developing a Knowledge Strategy
- Structuring Knowledge and Innovation Teams
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- Sample Checklist of Large Training Program
- Sample Checklist for Negotiating and Finalizing Contracts
- Best Practices for Vendor Partnerships Handout
- Sample Document Naming Guidelines
- Sample Request for Proposal
- Sample Referral Interview Script



INTERNET OF THINGS AND THE LAW

Thaddeus Hoffmeister (University of Dayton)

This book serves as a launching point for technology lawyers, business leaders, and other professionals who are interested in learning how the Internet of Things (IoT) and the implementation of data-collection technology in everyday products and components will upend day-to-day data privacy and security considerations. The author is a widely cited professor and practitioner who has a notable background in technology and social media law, along with associated criminal concerns.

Practitioners, students, and other readers will review the parameters of IoT and its potential for turning coffee makers, toothbrushes, insulin pumps, and other products into internet-tethered data collection and transfer tools. This work further explains how the United States and other governments regulate how these devices communicate with each other and exchange personal data to health care providers, manufacturers, and other third parties. In addition, the author touches upon the discoverability of this data in civil and criminal proceedings.

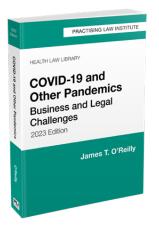
Track new IoT law developments with PLI's Upkeep Service.

1 softbound volume or digital, 310 pages, \$98, Item #323578, ISBN 978-1-4024-4032-8, Updated annually or as needed

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- 1 What Is IoT?
- 2 Regulatory Framework of the IoT
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- 4 Security
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- 6 Ownership and Intellectual Property
- 7 Consumer Protection Litigation
- 8 Civil Discovery
- 9 Criminal Law and Procedure
- 10 International Law

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COVID-19 AND OTHER PANDEMICS

BUSINESS AND LEGAL CHALLENGES

James T. O'Reilly (University of Cincinnati)

This treatise offers in-depth background and analysis on how the COVID-19 pandemic has created new legal challenges and compliance considerations for various types of businesses. Authored by a practitioner with a substantial background working with federal public health agencies, this deskbook offers helpful guidance

for employers, legal practitioners, and health care professionals alike. The COVID-19 pandemic has unleashed a Pandora's box of liabilities for a wide range of stakeholders that continues to be felt since the world locked down in 2020. The author offers results-oriented analysis, government research, federal agency advice, and regulatory considerations on the pandemic's impact on the following:

- Private and public-sector workplace safety
- · Shutdowns, layoffs, and furloughs
- · Workplace liability claims
- · Lockdown, quarantine, and travel restrictions
- Short and long-term health and treatment issues
- Employer health care insurance eligibility issues
- Employment discrimination
- Tort immunity and business liability for on-site infections
- · Regulatory oversight
- Federal agency guidance on important COVID-19 considerations

The COVID-19 pandemic continues to alter the way employers, insurance providers, governments, and other key players approach day-to-day issues. PLI's Upkeep Service helps readers track and plan for these new considerations.

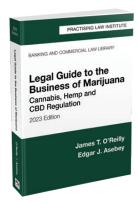
1 softbound volume or digital, 378 pages, \$179, Item #326646, ISBN 978-1-4024-4339-8, Updated annually or as needed

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- 18 Responding to Future Client Needs

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- F FDA Emergency Use Authorization Guidance
- G EPA Guidance on Safe and Effective Disinfectant Use
- H HHS Guidance on Interpreting COVID-19 Test Results



LEGAL GUIDE TO THE BUSINESS **OF MARIJUANA**

CANNABIS, HEMP AND CBD REGULATION

James T. O'Reilly (University of Cincinnati) and Edgar Asebey (Keller Asebey Life Science Law PLLC)

This helpful resource for practitioners, cannabis growers, retailers, and other players elucidates upon the regulatory pressures affecting cannabis, hemp, and cannabidiol businesses. This deskbook is authored by a pair of esteemed public health policy practitioners who have worked on varied projects and matters involving Food and Drug Administration compliance and public health matters.

Cannabis stakeholders and advisers will find a plethora of case studies, practical insights, and in-depth guidance on the political and public policy issues that impact them and their enterprises on the state and federal levels.

Track important cannabis, hemp, and cannabidiol regulatory developments with PLI's Upkeep Service.

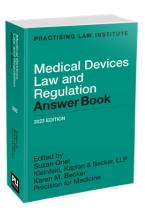
1 softbound volume or digital, 578 pages, \$289, Item #308191, ISBN 978-1-4024-4335-0, Updated annually or as needed

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MEDICAL DEVICES LAW AND REGULATION **ANSWER BOOK**

Edited by Suzan Onel (Kleinfeld, Kaplan & Becker, LLP) and Karen M. Becker (Precision for Medicine)

This question-and-answer book offers detailed, comprehensive conversations on the pre-market requirements and post-market regulation affecting medical devices and their manufacturers. Readers will find insightful, easy-to-follow discussions from a group of esteemed health care lawyers and professors — all of whom have counseled clients on FDA compliance and enforcement matters.

Anyone who counsels or works for a device manufacturer or health care regulatory agency will find instructive discussions of the premarket and post-market requirements and considerations around medical devices, including 3D-printed devices, devices used with regenerative therapies, combination products, restricted devices, custom devices, and radiological products.

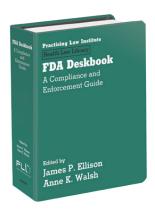
Keep up with new medical device requirements with PLI's Upkeep Service.

1 softbound volume or digital, 1,350 pages, \$263, Item #305222, ISBN 978-1-4024-4162-2, Published annually or as needed

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- Overview of the Legal Framework for Medical Device Regulation in the United States
- Clinical Studies of Investigational Devices
- Device Premarket Submissions
- Other Device Categories: Radiological Devices, Restricted Devices, Custom Devices, 3D Printed Devices, Device Accessories, and Devices Used with Regenerative Therapies
- Combination Products That Include Medical Devices
- Regulation of Software, Digital Health, and Medical Information Technologies
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FDA DESKBOOK

A COMPLIANCE AND ENFORCEMENT GUIDE

Edited by James P. Ellison, John A. Gilbert, Jr., and Anne K. Walsh (Hyman, Phelps & McNamara, P.C.)

This Deskbook walks health care practitioners, company leaders, and professionals through the regulatory issues the FDC Act imposes on applicable companies. Readers will receive court-tested insights from practitioners with substantial experience around FDA, DEA, FTC, and other agency disputes.

Readers will find comprehensive coverage of FDC Act compliance and legal considerations. In addition to covering FDA administrative actions, the authors address rules regarding medications, drugs, controlled substances, medical devices, in vitro diagnostic devices, food, dietary supplements, tobacco, animal products, and cosmetics.

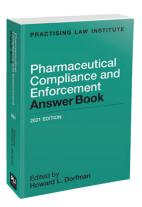
Track FDA developments with PLI's Upkeep Service.

1 looseleaf volume, 1,020 pages, \$490, Item #173127. ISBN 978-1-4024-2647-6, Updated annually or as needed

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PHARMACEUTICAL COMPLIANCE AND ENFORCEMENT ANSWER BOOK

Edited by Howard L. Dorfman (H.L. Dorfman Pharmaceutical Consulting)

Presented in an easy-to-follow question-and-answer format, this title explores the regulatory issues that companies and stakeholders in the pharmaceutical industry face — along with their in-house and outside counsel. Readers will find helpful, grounded guidance from an author with extensive experience counseling pharmaceutical and biotechnology companies on a vast array of compliance,

In addition to a sample FDA close-out letter that readers can reference, treatise owners will discover comprehensive conversational insights that, taken together, offer a roadmap to effective FDA pharmaceutical regulatory compliance.

Follow new FDA initiatives with PLI's Upkeep Service.

1 softbound volume or digital, 946 pages, \$273, Item #318460. ISBN 978-1-4024-4340-4, Published annually or as needed

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- The Role of the FDA in Drug Development: Current Perspectives and Future Initiatives
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HEALTH CARE MERGERS AND ACQUISITIONS ANSWER BOOK

Edited by Andrew L. Bab and Kevin A. Rinker (Debevoise & Plimpton LLP)

Formatted in an approachable, question-and-answer style, this work helps corporate practitioners, in-house counsel, health care lawyers, and health care entity stakeholders understand the legal rights and ramifications of health care-oriented M&A.

Readers will receive tips and practices steeped in the experience of several accoladed lawyers with more than 40 years of health care sector M&A experience. Readers will access an informative four-part roadmap through the structuring, due diligence, document drafting, and cross-border considerations health care entities should weigh as they plan and carry out their M&A transactions. Some of the transactions the authors explore include joint ventures, strategic alliances, product and portfolio acquisitions, option transactions, and licensing and collaboration agreements.

Keep up with new best practices with PLI's Upkeep Service.



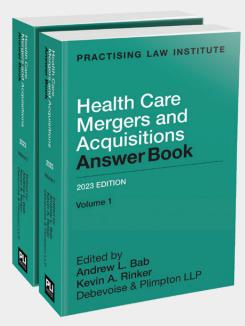
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2 softbound volumes or digital 1,866 pages, \$263 Item #318459 ISBN 978-1-4024-4173-8 Published annually or as needed

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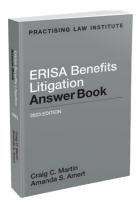
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ERISA BENEFITS LITIGATION ANSWER BOOK

Edited by **Craig C. Martin** and **Amanda S. Amert** (Willkie Farr & Gallagher LLP)

This guide walks employment law practitioners, employers, and employees through the different types of disputes and remedies arising from violations of the Employee Retirement Income Security Act (ERISA).

Written by a team of distinguished attorneys with many years of litigation experience addressing disputes arising from ERISA, this work covers otherwise complicated benefits issues in an engaging question-and-answer format. Treatise owners will discover practical illustrations and useful tips for parties seeking to enforce the terms of a company benefit plan. Also reviewed are tips for securing relief for participants and fiduciaries. The authors leverage their hands-on experience to lead enlightening discussions on the elements of different ERISA claims and defenses, along with tailored litigation tactics.

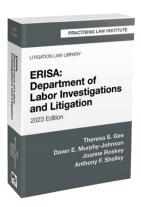
Stay up to date on ERISA developments with PLI's Upkeep Service.

1 softbound volume or digital, 444 pages, \$329, Item #325754, ISBN 978-1-4024-4164-6, Published as needed

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ERISA

DEPARTMENT OF LABOR INVESTIGATIONS AND LITIGATION

Theresa S. Gee, Dawn E. Murphy-Johnson, Joanne Roskey, and Anthony F. Shelley (Miller & Chevalier)

This deskbook walks readers through litigation issues and strategies arising from the Employee Retirement Income Security Act (ERISA) — particularly those surrounding pension plans, which is the focus of much of the DOL's enforcement work. The author has advised clients on diverse ERISA matters and offers practice-ready advice for employers, plan administrators, and the attorneys that advise them.

This title serves as both a comprehensive reference of key DOL regulations and guidance and a go-to resource for the Department's ever-evolving views on ERISA fiduciary responsibilities. Throughout its chapters, the book highlights cases the DOL has initiated as either a plaintiff or amicus — ranging from lower court matters to Supreme Court cases — and how subsequent court holdings and responses have impacted an employer's fiduciary rights and liabilities. Also included are curated executive orders, strategic enforcement plans, and DOL investigation and enforcement documents.

Combat emerging DOL enforcement practices through PLI's Upkeep Service.

1 softbound volume, 994 pages, \$470, Item #373764, ISBN 978-1-4024-4378-7, Updated annually or as needed

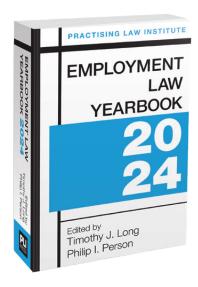
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EMPLOYMENT LAW YEARBOOK 2024

Edited by Timothy J. Long and Philip I. Person (Greenberg Traurig, LLP)

This annually updated publication surveys the notable U.S. employment law and policy developments from the past year. Authored by two law firm shareholders with decades of experience managing employment disputes, internal investigations, and agency hearings, this title is more than just a simple Yearbook. It is a practical tool that practitioners and professionals can review to learn about case law, legislative changes, government agency actions, and other developments that will impact employment disputes into 2024.

Employment attorneys, human resources personnel, and business stakeholders will receive an insider's look and sample notices on wage-and-hour laws, workplace and hiring discrimination, harassment, equal employment opportunity matters, privacy rights, trade secret protection, whistleblowing, retaliation claims, and even employee social media usage problems.

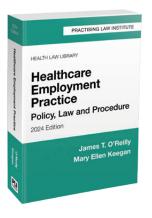
Receive ongoing employment law updates for this title with PLI's Upkeep Service.

1 softbound volume or digital, 1,292 pages, \$345, Item #396684, ISBN 978-1-4024-4588-0, Published biannually or as needed

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HEALTHCARE EMPLOYMENT PRACTICE

POLICY, LAW AND PROCEDURE

James T. O'Reilly (University of Cincinnati) and Mary Ellen Keegan (Retired, General Electric Aircraft)

This clearly written guidebook presents concise yet informative insights into how hospital management teams, healthcare human resources professionals, and the

practitioners that advise them can navigate the ever-changing regulatory landscape around employment in the healthcare industry. The authors offer actionable practices gleaned from their experiences working with physicians and public health regulatory issues.

On top of a helpful series of sample contractual clauses that readers can look to when preparing important agreements, this resource offers comprehensive coverage of how the healthcare system operates. It also discusses how physicians, stakeholders, and their lawyers can leverage astute planning and careful drafting to overcome emerging employment and transactional issues. In addition, the authors include tailored discussion on regulatory and transactional issues unique to physicians, registered nurses, and non-credentialed healthcare employees.

Don't lose track of important healthcare law developments. PLI's Upkeep Service can help.

1 softbound volume or digital, 750 pages, \$215, Item #326647, ISBN 978-1-4024-4287-2, Updated annually or as needed

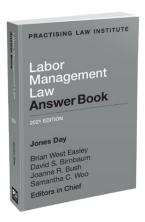
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- Setting the Stage for Resolving Conflicts Involving Physicians Employment
- Healthcare Employment: Structure and Statistics
- Physician Employment Qualifications
- Practice Affiliation Among **Physicians**
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- Physicians' Relations with Hospitals: "It's Complicated"
- Nonemployee Contract Roles for Physicians
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- Restrictive Covenants in Physician **Employment Contracts**
- Physicians and Collective Bargaining
- 12 Effects of the National Practitioner Data Bank Reports
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- Nurses and Collective Bargaining Impacts of the NLRB Healthcare
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- Telemedicine

Appendices

- Table of Statutes and Case Law by State
- Sample Physician Employment Agreement [with Annotations]
- Basic Licenses, Permits and Other Requirements When Opening a Medical Practice



LABOR MANAGEMENT LAW ANSWER BOOK

Jones Day

Edited by Brian West Easley, David S. Birnbaum, Joanne R. Bush, and Samantha C. Woo

This Answer Book offers readers a helpful survey of relevant provisions of the legislation and agency rules dictating how employers can manage and oversee their employees. Inside this book, readers will find practice-ready advice on relevant litigation and employment issues from a quartet of accomplished practitioners with significant backgrounds representing employers nationwide.

Presented in a conversational style, the *Answer Book* offers far-reaching analysis into relevant provisions of the National Labor Relations Act, Labor Management Relations Act, Labor-Management Reporting and Disclosure Act of 1959, Railway Labor Act, and other relevant statutes applicable to employee and unionization issues. It also explores best practices and proactive strategies for addressing union negotiations, collective bargaining, and labor strategy planning.

Leverage updated labor law practices with PLI's Upkeep Service.

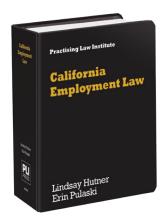
1 softbound volume or digital, 712 pages, \$329, Item #305288, ISBN 978-1-4024-3781-6, Published as needed

CONTENTS

Table of Abbreviations

- 1 Overview of U.S. Labor Law
- 2 Enforcement of the National Labor Relations Act
- 3 Protected and Unprotected Activity
- 4 Representation Cases
- 5 Duty to Bargain
- 6 Collective Bargaining Agreements
- 7 Strikes, Picketing, Boycotts, and Lockouts
- 8 Unfair Labor Practice Case Procedures
- 9 Railway Labor Act
- 10 Federal Preemption of State Regulation
- 11 Regulation of Internal Union Affairs: Rights and Obligations of Unions and Union Members
- 12 Labor Relations of Federal Contractors

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CALIFORNIA EMPLOYMENT LAW

Lindsay Hutner (Greenberg Traurig LLP) and Erin Pulaski (Rudy, Exelrod, Zieff & Lowe LLP)

This single-volume resource explores how local, state, and federal rules regulate employer-employee relationships in California. The book's practical takeaways are appropriate for any business that resides or conducts business in the Golden State — along with the business leaders, employment attorneys, human resource professionals, compliance professionals, and in-house counsel that support them.

Written by practitioners with notable employer side and employee-side experience, this treatise distills complex California employment law topics into action-ready pointers. Among specific considerations, it includes the employer-employee relationship, workplace discrimination and retaliation, harassment, leave-of-absence policies, wage-and-hour matters, and torts issues. It also dives into important trade secret issues, along with a helpful checklist for guidance. This resource also offers tailored strategies concerning the complex state and federal laws governing California employer-employee relationships.

Cover important California law updates with PLI's Upkeep Service.

1 looseleaf volume, 646 pages, \$250, Item #339692, ISBN 978-1-4024-4172-1, Updated annually or as needed

CONTENTS

- 1 The Employment Relationship
- 2 Introduction to Discrimination under California Law
- 3 Gender Discrimination
- 4 Sexual Orientation Discrimination
- 5 Race, Religion, and National Origin Discrimination
- 6 Disability Discrimination Under California Law
- 7 Age Discrimination
- 8 Harassment
- 9 Paid Sick Leave and Leaves of Absence
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NEW TITLE

EMPLOYMENT DISCRIMINATION

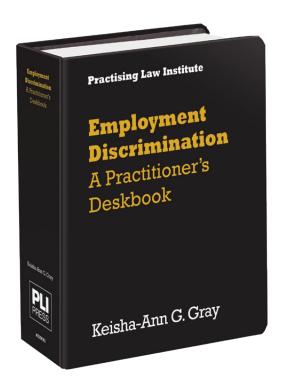
A PRACTITIONER'S DESKBOOK

Keisha-Ann G. Gray (Proskauer Rose LLP)

This reference provides an all-encompassing exploration into the complex process of handling matters related to employment discrimination, including litigation, investigations, trial procedure, and more. The book's author, a seasoned employment law practitioner, leverages her extensive experience to offer unique insights and practical advice.

Designed to support attorneys and professionals dealing with employment discrimination-related issues, the book presents essential tools and strategies, which are further enriched with examples and supplemental material addressing notable areas such as harassment complaints, motion practice, jury selection, and government agency protocols. The additional content also covers strategies for conducting effective remote investigations, jury selection considerations, and argument crafting. This resource successfully demystifies the complexities of employment discrimination law, providing invaluable guidance based on real-world experiences.

Keep abreast of employment discrimination-related developments through PLI's Upkeep Service.



1 looseleaf volume, 402 pages \$239, Item #339693 ISBN 978-1-4024-4171-4 Updated annually or as needed

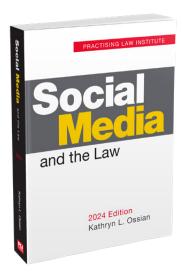
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- 1 Responding to Complaints
- 2 Workplace Investigations
- 3 Discovery Tools
- 4 Mediation Considerations
- 5 Motion Practice in Litigation
- 6 Motion Practice at Trial
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9 Addressing the Jury
10 Handling Matters Before Government Agencies

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"The content of this book is balanced between simplicity and sufficiency."

 Tony T. Liu, Orange County Business Attorney Blog

SOCIAL MEDIA AND THE LAW

Kathryn L. Ossian (Of Counsel to Schuster Law PLC and Young Basile)

Inside this treatise, readers will find helpful and up-to-date information on the rules and regulations impacting social media usage. The author, an accomplished information technology attorney, offers hands-on insights appropriate for practitioners, employers, and anyone who uses social media or oversees compliance efforts.

On top of several editable discovery request templates, this title offers best practices around the discovery, intellectual property, and liability issues surrounding social media platforms, content, and activities. Readers will also encounter discussions of issues unique to publicly traded companies, financial services, broker-dealers, health care providers, pharmaceutical manufacturers, and other regulated entities.

Plan for social media law developments with the help of PLI's Upkeep Service.

1 softbound volume or digital, 576 pages, \$235, Item #305196, ISBN 978-1-4024-4334-3, Published annually

CONTENTS

- 1 The Social Media Phenomenon
- 2 Privacy
- 3 Copyrights, Ownership, and Control of Content
- 4 Trademarks and Brand Protection
- 5 Defamation, Other Torts, and Related Cybercrimes
- 6 Employment and Workplace Issues
- 7 Compliance Considerations for Regulated Industries
- 8 Advertising
- 9 Crimes, Prosecution, and Evidence
- 10 Civil Discovery Issues

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TELECOMMUNICATIONS LAW ANSWER BOOK

Faegre Drinker Biddle & Reath LLP

This *Answer Book* offers in-depth coverage of the liability issues, FCC rules, and other federal regulations that telecommunications companies confront day-to-day. Authored by experienced telecommunications lawyers and litigators at Faegre Drinker Biddle & Reath LLP, this work showcases practical insights for not just telecommunications practitioners, but also the business leaders, in-house counsel, and compliance professionals they work with.

In addition to offering readers a series of editable FCC forms, this book jumpstarts conversations around the duties and obligations of common carriers providing telecommunications services.

Stay ahead of telecommunications developments with PLI's Upkeep Service.

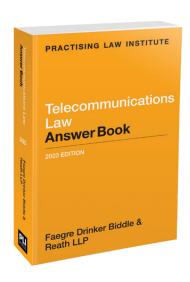
1 softbound volume or digital, 810 pages, \$263, Item #305292, ISBN 978-1-4024-4165-3, Published semi-annually or as needed

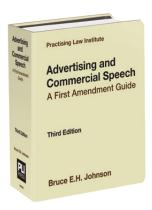
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Table of Abbreviations

- 1 U.S. Communications Law and Policy
- 2 Regulatory Jurisdiction and Enforcement
- 3 Lobbying, Ex Parte Communications, Political Contributions, and Gifts
- 4 Duties of Telecommunications Carriers
- 5 Antitrust
- 6 Broadband Regulations and Policies
- 7 Radio Spectrum Regulation and Licensing
- 8 Regulation of Mass Media
- 9 Social Media Use by Broadcasters
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- 11 Privacy and Data Security
- 12 Bankruptcy
- 13 Foreign Ownership and Participation
- 14 Regulating Customer Relationships
- 15 The Telephone Consumer Protection Act
- 16 FCC Equipment Rules
- 17 Political Broadcasting Rules
- 18 Native Nations





ADVERTISING AND COMMERCIAL SPEECH

A FIRST AMENDMENT GUIDE

Steven G. Brody (Retired, Morgan, Lewis & Bockius LLP) and Bruce E. H. Johnson (Davis Wright Tremaine LLP)

This publication offers a practical perspective on how the U.S. Supreme Court's commercial speech doctrine impacts advertising across nearly 50 industries and professions. Its authors, which include a longtime PLI Faculty Member, have served on the front lines of commercial speech issues, ranging from trying Supreme Court cases to drafting state shield, defamation, and public expression statutes.

Practitioners who confront advertising and commercial speech issues will find useful insights in this guide. It is also instructive for business and media professionals who want to learn how commercial speech doctrine impacts their responsibilities. Covered topics include commercial speech definitions and regulations, along with media outlet considerations. It also explores legal standards for defamation, false commercial speech, and disparagement. The authors even discuss developments around advertising for alcohol, financial institutions, professional services, medication, real estate, tobacco, and more.

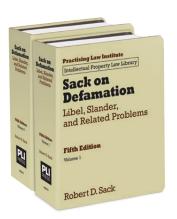
Stay ahead of changing developments with PLI's Upkeep Service.

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- Distinguishing Commercial from Noncommercial Speech
- Creation and Consolidation: The Commercial-Speech Doctrine from Bigelow to Central Hudson
- Age of Anxiety: The Commercial-Speech Doctrine from Metromedia to Posadas
- Fits and Starts: The Commercial-Speech Doctrine from San Francisco Arts to Ibanez
- Age of Expansion: The Commercial-Speech Doctrine from Rubin to Western States
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SACK ON DEFAMATION

LIBEL, SLANDER, AND RELATED PROBLEMS

Robert D. Sack (U.S. Circuit Judge, U.S. Court of Appeals for the Second Circuit)

This treatise — widely cited by U.S. courts (including the U.S. Supreme Court), academics, and attorneys — was written and updated for more than 40 years by a media lawyer now-turned U.S. Court of Appeals senior judge. It describes in detail — with extensive, annually updated references to federal and state cases and statutes — the American law of libel, slander, invasion of privacy, and related topics.

In its 1,928 pages, this comprehensive two-volume edition includes in-depth discussions of, among many other issues:

- The status of defamation law under New York Times v. Sullivan and its progeny
- Nonactionable statements
- Malice and "actual malice"
- Statutes of limitations
- Attorney statements to the media
- "Anti-SLAPP" and retraction statutes
- The types and amounts of damages available to plaintiffs
- The sometimes-confusing treatment of libel per se and slander per se
- Invasion of privacy torts
- Causes of action for injurious falsehood, intentional infliction of emotional distress, and negligent misstatement
- Issues of jurisdiction and motion practice

Effortlessly track key defamation law developments with PLI's Upkeep Service.

2 looseleaf volumes or digital, 1,928 pages, \$527, Item #305205, ISBN 978-1-4024-2850-0, Updated annually or as needed

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- Constitutional Principles
- The Cause of Action
- 3 Truth and Criminal Libel
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- Standard of Conduct: **Public Plaintiffs**
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- Private Plaintiffs
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VOLUME 2

- 12 Related Tort Causes of Action: Invasion of Privacy
- Other Related Causes of Action
- Discovery; Sources, Confidentiality, and Anonymity
- Jurisdiction and Choice of Law
- Motion Practice and Appeal
- Insurance Policies

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FRAGOMEN ON IMMIGRATION FUNDAMENTALS

A GUIDE TO LAW AND PRACTICE

Austin T. Fragomen, Jr., Careen Shannon, and Daniel Montalvo (Fragomen, Del Rey, Bernsen & Loewy LLP)

Authored by leading immigration law attorneys, this work uncovers the fundamentals and nuances of U.S. immigration law and practice. It also covers the ever-changing agency, legislative, and executive policies shaping the current environment for prospective immigrants and asylum seekers.

Immigration lawyers and paralegals can consult a series of templatized immigration forms and documents when approaching key case milestones. Example forms that readers can review include a sample Form I-539, Form I-526, and Form EOIR-40. Readers can also access in-depth analysis and practical tips covering employment-based and family-based immigration, avenues for permanent residence, temporary nonimmigrant admissions situations, naturalization obstacles, statutory admission denials, refugee and asylum law, and the administrative and judicial review of unfavorable decisions.

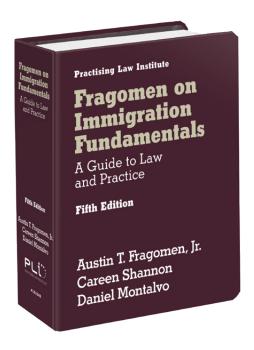
Stay ahead of changing immigration laws with PLI's Upkeep Service.

1 looseleaf volume or digital, 1,846 pages, \$619, Item #309343, ISBN 978-1-4024-2487-8, Updated semi-annually

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- 1 The Basic Immigration Structure
- 2 Employment-Based Immigration
- 3 Family-Sponsored Immigration
- 4 Other Bases for Immigration
- 5 Nonimmigrants
- 6 Refugee and Asylum Law and Other Humanitarian Protections
- 7 Removal Grounds and Procedures
- 8 Administrative and Judicial Review
- 9 Rights and Obligations of Noncitizens
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- 11 Naturalization
- 12 Citizenship

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- "Fragomen on Immigration Fundamentals is indispensable to even the experienced attorney."
- International Law and Trade Perspective
- "[A] mine of information ... recommended as a key weapon in an immigration lawyer's arsenal."
- Commercial Law Bulletin



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NEW YORK ELDER LAW

Douglas J. Chu (Hynes & Chu, LLP)

This authoritative guide offers practical input on how elder law practitioners and their clients can plan around and best confront the varied issues impacting the elderly in New York. It comes packed with important, actionable tips organized by an accomplished practitioner who has advised elderly clients on Medicaid eligibility, government entitlements, and other elder law considerations since 1990.

In addition to sample wills and helpful practice-oriented checklists, this resource features up-to-date information on Medicare, Medi-gap insurance, and Medicaid points of contention for elder residents in New York, as well as current eligibility and benefits levels.

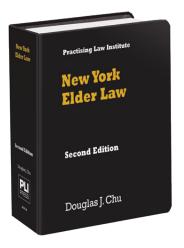
Track New York elder law developments with PLI's Upkeep Service.

1 looseleaf volume or digital, 510 pages, \$451, Item #309360, ISBN 978-1-4024-3382-5, Updated annually or as needed

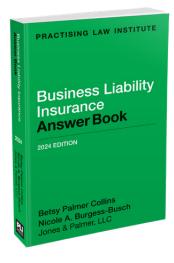
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- Medicare
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- Medicaid for the Elderly, Blind, or Disabled
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INSURANCE



BUSINESS LIABILITY INSURANCE ANSWER BOOK

Edited by Betsy Palmer Collins and Nicole A. Burgess-Busch (Jones & Palmer, LLC)

Featured as one of Book Authority's 10 Best New Liability Insurance Books to Read in 2021, this treatise introduces readers to the options business and stakeholders have available to them - along with the types of litigation and other disputes that these insurance options address. Written by a decorated lawyer with substantial experience handling business insurance disputes, this title offers practical counsel for business decision-makers, in-house counsel, protected employees, and business insurance defense litigators.

Leveraging the Q&A format to its fullest, this title breaks down complex business litigation and liability insurance concepts into digestible information for understanding the dynamics of business liability insurance and how it protects businesses from key litigation costs and unfavorable outcomes.

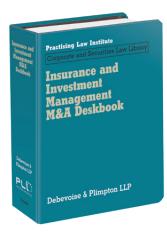
Stay ahead of business liability insurance developments with PLI's Upkeep Service.

1 softbound volume or digital, 542 pages, \$275, Item #325736, ISBN 978-1-4024-4418-0, Published as needed

CONTENTS

- **Emerging Areas of Claims Litigation**
- Insurance Concepts and Definitions
- Practical Liability Insurance Solutions Commercial General Liability Coverage
- Professional Liability Insurance
- Directors' and Officers' Liability Insurance
- Fiduciary Liability Insurance
- 8 **Employment Practices Liability Insurance**
- Excess Insurance

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1 looseleaf volume 538 pages, \$490 Item #131988 ISBN 978-1-4024-2371-0 Updated annually or as needed

INSURANCE AND INVESTMENT MANAGEMENT M&A DESKBOOK

Debevoise & Plimpton LLP

This *Deskbook* explores the emerging trends and regulatory developments around insurance and management M&A — including international economic pressures, rules affecting business organization, and capital requirements for the global insurance industry.

Written by preeminent practitioners at Debevoise & Plimpton LLP, this title navigates the steps and sector-tailored issues around acquiring publicly traded and private insurance groups. Specific topics the book highlights include acquisitions of blocks of insurance business, insurance regulatory approval requirements, tax issues, financial services regulation, and even investments in Lloyds-affiliated entities.

Stay in sync with new developments with PLI's Upkeep Service.

CONTENTS

- 1 Acquiring a Publicly Traded Insurance Group
- 2 Private Acquisition of an Insurance Business
- 3 Acquiring a Block of Insurance Business
- 4 Private Equity and Other Financial Sponsor Investments in the Insurance Industry
- 5 Insurance Regulatory Approval Requirements for a Stock Purchase Deal
- 6 Merger Control Issues in Insurance M&A
- 7 Selected Tax Issues in Insurance M&A
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INSURANCE REGULATION ANSWER BOOK

Eversheds Sutherland (US) LLP Edited by John S. Pruitt and Cynthia R. Shoss

This book offers high-level discussions of the important regulatory and legal guidelines that govern insurance businesses. Assembled by leading attorneys at Eversheds Sutherland, this work covers handy guidance tailored to insurance company stakeholders and companies — along with the lawyers that represent them.

Readers will find helpful Q&A discussions that break down complex insurance legal issues into easy-to-read analysis. Its discussions include information tailored to producers; holding company systems; title, mortgage, and financial guaranty insurers; life and annuity insurers; property and casualty insurers; health insurers; and health maintenance organizations. Along the way, readers will encounter up-to-date tips on how they can maximize their opportunities while minimizing their liabilities and compliance costs.

Track important developments with PLI's Upkeep Service.

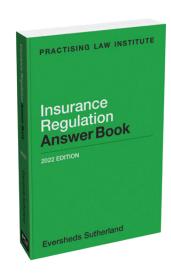
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Selected Acronyms of Insurance Organizations and Concepts

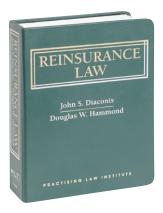
- 1 What is Insurance?
- 2 State-Based Regulation of Insurance
- 3 Form of Insurer
- 4 Captive Insurance Companies and Special Purpose Reinsurers
- 5 Licensing of Insurance Companies
- 6 Nonadmitted Insurance
- 7 Regulation of Producers and Other Distribution Channels
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- 9 Regulation of Life and Annuity Insurers
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- 13 Regulation of Health Insurers and Health Maintenance Organizations
- 14 Registered Life and Annuity Products
- 15 Impact of Other Regulators on Insurance Regulation
- 16 Regulation of Insurance Company Financial Condition
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1 softbound volume or digital 448 pages, \$320, Item #318456 ISBN 978-1-4024-4428-9 Published as needed



REINSURANCE LAW

John S. Diaconis (Bleakley Platt & Schmidt, LLP) and Douglas W. Hammond (National Financial Partners Corporation)

Written by practitioners with hands-on reinsurance experience, this treatise introduces readers to the concept of reinsurance and the federal and state regulatory pressures affecting them. Its grounded insights are great for insurance attorneys, regulators, investment advisers, and other types of readers. Through engaging examples and clear-cut discussions, the authors walk readers through the basics of reinsurance, along with its attendant benefits, drawbacks, coverage options, and compliance considerations.

Some of the concepts and regulations broached include the utmost good faith doctrine, the follow-the-fortunes doctrine, intermediaries, late notice on loss and claim reporting, arbitration and litigation considerations, finite reinsurance, and synthetic reinsurance. The book also includes helpful sample clauses covering the various reinsurance agreements, clauses, and certificates practitioners will draft and encounter. It also features a helpful checklist that discusses liability mitigation for cedents and reinsurers to avoid disputes.

Keep up with important changes with PLI's Upkeep Service.

1 looseleaf volume, 422 pages, \$452, Item #615, ISBN 978-1-4024-0615-7, Updated annually or as needed

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VARIABLE ANNUITIES AND OTHER INSURANCE INVESTMENT PRODUCTS

Edited by **Clifford E. Kirsch** (Eversheds Sutherland (US) LLP)

Prepared by an accomplished securities practitioner who oversees PLI's *BD/IA*: *Regulation in Focus* blog, this work offers accessible guidance to the federal and

state regulation of variable annuities and insurance investment products — along with regulatory issues arising from the SEC, the Financial Industry Regulatory Authority, and state authorities. Insurance and securities attorneys — along with anyone who offers and manages insurance investment products — will learn the professional duties and compliance responsibilities expected of issuers of insurance investment products.

The author offers instructive examples around product design, approvals, administration and distribution, marketing, and inspections. The book further features conversations addressing special investment products, state insurance licensing requirements and suitability rules, index-linked variable annuities, registered index-linked annuities (RILA), and life settlements.

Track new updates with PLI's Upkeep Service.

2 looseleaf volumes, 2,032 pages, \$702, Item #240085, ISBN 978-1-4024-3044-2, Updated annually or as needed

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PART I—VARIABLE INSURANCE PRODUCTS

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- 2 Status of Insurance Products Under the Securities Act of 1933
- 3 Status of Insurance Companies and Insurance Company Separate Accounts Under the Investment Company Act
- 4 Regulation of Variable Insurance Products Under the Investment Company Act of 1940
- 5 Tax Treatment of Variable Contracts
- 6 ERISA Issues

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- 10 State Contract Issues

PART I-C: PRODUCT ADMINISTRATION

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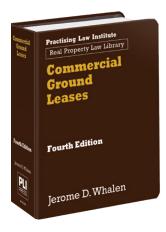
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COMMERCIAL GROUND LEASES

Jerome D. Whalen (Attorney at Law)

This book acquaints readers with key concepts, dispute resolution practices, and drafting strategies concerning commercial

ground leases. Its author has notable teaching experience on the subject, and has handled ground leases for prominent hoteliers and commercial projects. Commercial real estate attorneys - along with the developers, landlords, and tenants they represent - will find 30 practice-ready forms and checklists they can reference when drafting, negotiating, litigating, or arbitrating commercial ground leases. The text also features enlightening discussions on base and ground rents, reappraisals, tenant and landlord financing, subletting, exculpatory clauses, mortgage financing, insurance and damage considerations, defaults, redemption, rights to repurchase, inflation indexing, and other important commercial ground lease concepts.

Cover commercial ground lease legal developments with PLI's Upkeep Service.

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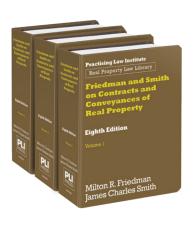
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FRIEDMAN AND SMITH ON CONTRACTS AND **CONVEYANCES OF** REAL PROPERTY

Milton R. Friedman and **James Charles Smith** (University of Georgia School of Law)

This work, authored by a longtime real estate professor and former commercial real estate attorney, offers real property practitioners access to 155 forms and detailed discussion covering the ways they can facilitate their transactions - and make them mistake-proof. Lawyers will find national and state-specific information covering the steps they should take and avoid during the real estate conveyance process. They will also uncover tips regarding drafting sound contracts, planning around relevant case law, and handling unexpected issues and contingencies.

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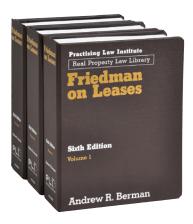
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- Checklist for Buyer

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FRIEDMAN ON LEASES

Andrew R. Berman (Andrew Berman PLLC)

This resource offers balanced coverage of the issues landlords and tenants often confront when negotiating, drafting, modifying, and enforcing commercial leases. Updated by a practitioner with more than 25 years of experience in commercial real estate practice, this treatise offers unsurpassed practical instruction and strategies to develop effective, airtight agreements that benefit landlords or tenants.

Real estate practitioners, paralegals, and property owners can find over 200 sample lease clauses they can modify or expand upon to address various landlord-tenant issues, including percentage leases, waivers, subleasing, and other matters. Readers will receive a comprehensive dive and real-life examples of negotiation tactics, lease modifications, proactive planning of troublesome developments, drafting errors, liability mitigation measures, eviction considerations, on-premises conditions and repairs, and considerations relevant to different lease types.

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3 looseleaf volumes or digital, 2,752 pages, \$1,055, Item #308174. ISBN 978-1-4024-2729-9, Updated annually or as needed

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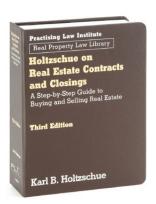
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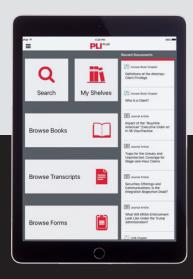
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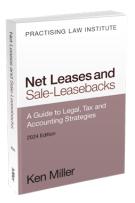
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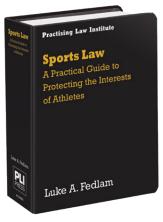
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Luke A. Fedlam (Porter Wright Morris & Arthur LLP)

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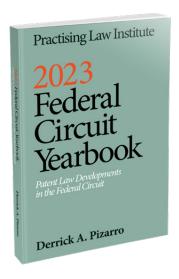
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Bruce P. Keller (Assistant U.S. Attorney, District of New Jersey) and Jeffrey P. Cunard (Debevoise & Plimpton LLP)

The *Guide* provides current advice and analysis regarding copyright protection. The authors, who have worked on groundbreaking cases such as *American Broadcasting Cos., Inc. v. Aereo, Inc.*, and advised leading entertainment, sports, and retail companies, offer readers a practical perspective on copyright litigation and transactional issues.

The book features fair use and rights clearance checklists to provide practitioners, licensing agents, and copyright owners with practical guidance. This title also includes material on exclusive rights, proving infringement, registration issues, safe harbors, litigation insurance, and internet-related issues.

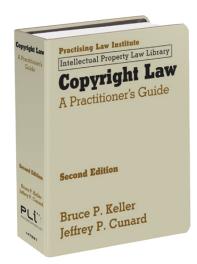
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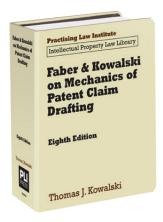
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This guide explores court-tested, start-to-finish claim drafting strategies and techniques for preparing patent claims. It also offers up-to-date coverage from a prominent patent practitioner of the court decisions and emerging best practices impacting claim drafting and construction. Patent lawyers, corporate practitioners, patent agents, and other professionals and filers will find comprehensive directions for each claim type. They will also receive detailed information regarding rejections, drafting mistakes, claim amendments, problematic terms, troublesome expressions, definitions, stylized word usage, and more.

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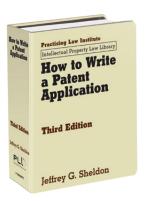
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HOW TO WRITE A PATENT APPLICATION

Jeffrey G. Sheldon (Cislo & Thomas LLP)

Ideal for patent prosecutors, this resource guides readers through processes, proactive steps, and practices for preparing effective patent applications that lead to strong issued patents. Its author is a frequent Practising Law Institute lecturer with substantial patent prosecution experience. Readers will learn the skills for creating airtight patent applications and receive access to more than 30 sample claims, forms, and checklists they can turn to for initial guidance. They will review how to best work with and collect information from inventors throughout the entire process, as well as effective techniques for addressing breadth, non-obviousness, and invalidity concerns. Furthermore, readers will see how improper grammar and terminology usage can undermine the strength of underlying patents.

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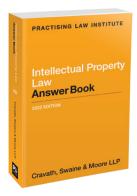
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"One of the most thorough treatments on the subject."

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Cravath, Swaine & Moore LLP

This Answer Book is an easy-to-use resource for practitioners facing patent, trademark, or copyright issues. Written in a Q&A format, it answers practical questions, helping readers understand and address the various IP issues that may arise in a transaction or litigation. Esteemed IP practitioners at Cravath, Swaine & Moore LLP provide readers with practice-ready approaches for preparing applications regarding each of the three types of intellectual property - along with important practice tips for enforcing and defending them against potential infringers. The book also contains several checklists that IP lawyers can look to when confronting infringement online.

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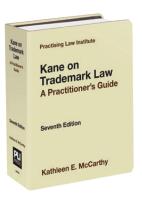
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"[M]any trademark lawyers, whether at a firm or in-house, would significantly elevate their practice by using Kane on Trademark Law."

- Raffi Zerounian, The Trademark Reporter



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A PRACTITIONER'S GUIDE

Kathleen E. McCarthy (King & Spalding)

Practitioners who file and prosecute trademarks will glean viable practice tips from this full-fledged guide to trademark law and prosecution tactics before the USPTO. The information and strategies readers will find are informed by the

author's more than 30 years of experience filing successful trademark applications for leading brands and litigating disputes before federal courts and the USPTO's Trademark Trial and Appeal Board.

Any intellectual property attorney, in-house practitioner, or trademark holder will find detailed case discussions covering all sides of significant trademark issues, along with full-color illustrations of previously litigated marks. They will also discover instructive input and commentary regarding common filing and prosecution questions, as well as 14 forms and checklists for approaching parody, infringement, online enforcement, application, and opposition analysis.

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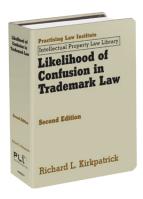
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LIKELIHOOD OF CONFUSION IN TRADEMARK LAW

Richard L. Kirkpatrick (Pillsbury Winthrop Shaw Pittman LLP) and Vijay K. Toke (Rimon Law)

This resource helps trademark practitioners and in-house counsel - along with the brands, businesses, and other trademark owners they represent — better understand the multi-factor test U.S. federal courts use to identify trademark infringement based on likelihood of confusion. The author, with significant trademark and unfair competition experience, offers actionable insights that help readers assess whether they have cognizable infringement claims against other parties.

Over eight chapters, readers will discover hundreds of real-life examples of the types of competitor trademarks that can trigger findings of likelihood of confusion. This work also addresses considerations around the strength of senior marks, mark similarities, product relatedness, consumers and their degree of care, actual confusion, and an alleged infringer's intentions with their mark.

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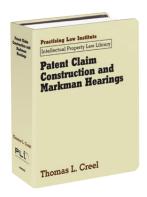
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Appendix A: Color Illustrations of Trademark and Trade Dress Infringement Cases Further Reading

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"Tom Creel provides ... a volume that is comprehensive yet easy to navigate."

- Judge Paul Michel, Former Chief Judge, U.S. Court of Appeals for the Federal Circuit

PATENT CLAIM CONSTRUCTION AND **MARKMAN HEARINGS**

Thomas L. Creel (JAMS)

This resource offers in-depth coverage on patent claim construction and Markman hearings. Over 10 chapters, the author packages his decades of hands-on experience into operative advice for patent attorneys, other specialists, as well as the inventors and businesses for which they advocate. Filled with practical insights, illustrative cases, and helpful checklists and claim charts, this title introduces readers to the Markman hearing process and the steps required to prepare for, conduct, and appeal a hearing.

Specific issues covered include the impact of prior claim constructions, "person of ordinary skill" standards, intrinsic and extrinsic evidence problems, and relevant rules around appeals to the Federal Circuit. The author also offers comprehensive treatment of the varied approaches each U.S. district court takes when addressing claim construction disputes.

Plan ahead with PLI's Upkeep Service.

1 looseleaf volume, 898 pages, \$490, Item #38526, ISBN 978-1-4024-1847-1, Updated annually or as needed

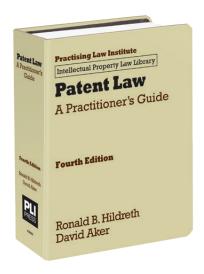
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- Selecting Claims and Claim Elements for Construction
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- AIPLA's Model Patent Jury Instructions
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- Claim Construction Visuals for a Mechanical Patent (No. 7,154,718) F
- Claim Construction Visuals for a Mechanical Patent (No. 7,173,799)
- Claim Construction Visuals for an Electrical Patent (No. 7,283,340)
- Sample Tutorial
- Stipulated Patent Case Protective Order
- Joint Claim Construction Table
- Hypothetical Claim Construction Presentation on the Wright Brothers' Aeroplane Patent

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"An excellent guide for understanding United States patent law."

Dr. Heinrich Wirtz,
 Head of Patent
 Department, Volkswagen,
 AG, Wolfsburg, Germany

PATENT LAW

A PRACTITIONER'S GUIDE

Ronald B. Hildreth and David Aker (Ohlandt Greeley Ruggiero & Perle LLP)

This practitioner's guide shows patent prosecution and litigation attorneys — and the entities and inventors they represent — around the fundamental frameworks governing the drafting and issuance of U.S. patents.

The authors have decades of combined experience counseling Fortune 500 entities, startups, and individual inventors. Featuring more than 30 time-saving forms, affidavits, and prosecution correspondence, this resource offers practice-ready resources and examples practitioners and their clients can pull from as they work through patent prosecution and litigation. It includes detailed analysis of America Invents Act developments, patentability tests, direct infringement and other violation tests, and drafting technique best practices.

Prepare for patent law changes with PLI's Upkeep Service.

1 looseleaf volume or digital, 1,240 pages, \$490, Item #308189, ISBN 978-1-4024-1894-5, Updated annually or as needed

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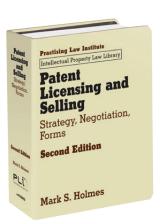
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PATENT LICENSING AND SELLING

STRATEGY, NEGOTIATION, FORMS

Mark S. Holmes (PatentBridge LLC)

This work guides patent and transactional-focused intellectual property practitioners through the fundamentals and insider tips of drafting and structuring profitable patent licensing deals. Its author has substantial experience advising leading technology companies and educational institutions on how to best monetize their patent portfolios.

With more than 350 sample agreements and clauses to pursue, patent attorneys will find actionable strategies as they negotiate important patent licensing deals and hammer out terms. Along the way, the author discusses terms that can trigger delays and disputes, strategies around exclusive licenses, and pointers around selecting markets for specific licensees. In addition, the text integrates discussion on infringement protection and enforcement steps, license duration and termination guidelines, and confidentiality considerations.

Receive important updates with PLI's Upkeep Service.

1 looseleaf volume, 1,232 pages, \$490, Item #47893, ISBN 978-1-4024-2064-1, Updated annually or as needed

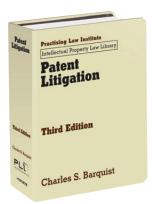
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"Timely and insightful."

 Edward V. Filardi, Skadden, Arps, Slate, Meagher & Flom LLP, New York City



PATENT LITIGATION

Edited by Charles S. Barquist (Maschoff Brennan)

Updated at least once a year, this treatise delves into key intricacies and strategies related to patent litigation. Readers will receive real-time guidance from an accomplished litigator who has guided U.S. and international patent holders before U.S. courts and the International Trade Commission.

Patent litigators will access a comprehensive treatment of the patent case life cycle, from pre-suit investigations to appellate practice. Along the way, they will be given informative pointers on developing case themes, assembling strong litigation teams, leveraging discovery, and maximizing the impact of key evidence and experts. The book also covers fundamental case management concerns, including setting case budgets, working with case consultants and vendors, and leveraging technology to strengthen advocacy.

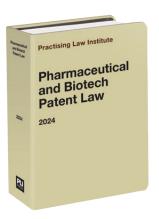
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- 7 Nondiscovery Motions and Court-Initiated Procedures
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PHARMACEUTICAL AND BIOTECH PATENT LAW

Arnold & Porter Kaye Scholer LLP

This work offers an extensive dive into the regulatory pressures impacting patent applications and infringement enforcement over pharmaceutical and biotechnology patents. Materials and takeaways, prepared by accomplished patent practitioners at Arnold & Porter, are packed with pointers applicable to patent attorneys, in-house counsel, business leaders, and other corporate stakeholders in the pharmaceutical and biotechnology sectors.

Over the course of 14 chapters, the authors introduce readers to the critical legal, technical, and scientific information necessary for helping both patent applicants and patent holders obtain, defend, and challenge patents on these grounds.

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1 hardbound volume, 1,346 pages, \$462, Item #369990, ISBN 978-1-4024-4494-4, Updated annually or as needed

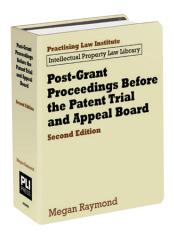
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POST-GRANT PROCEEDINGS BEFORE THE PATENT TRIAL AND APPEAL BOARD

Megan Raymond (Groombridge, Wu, Baughman & Stone LLP)

Created by several accoladed patent practitioners at prominent U.S. patent law practice groups and technology companies, this work introduces patent prosecutors and anyone involved in post-patent-grant disputes to the different strategies and practices involved in managing post-grant patent proceedings before the PTAB.

Readers will learn more about the PTAB, created by the AIA to govern disputes of already-granted patents, and the steps required for initiating post-grant proceedings. In the process, they will learn important concepts about IPRs, PGRs, and recommended practices for addressing claim amendments, discovery, oral arguments, appeals to the Federal Circuit, and co-pending district court regulations.

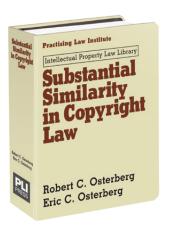
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- 9 Petitioner Discovery Period, Reply and Opposition to Proposed Amendments
- 10 Patent Owner Supplemental Discovery, Surreply to Reply, and Reply to Opposition to Motion to Amend
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"[A] first rate resource for teachers, students and practitioners."

 The Journal of the Copyright Society of the USA

SUBSTANTIAL SIMILARITY IN COPYRIGHT LAW

Robert C. Osterberg (Formerly Senior Partner, Abeles Clark & Osterberg) and Eric C. Osterberg (Preti Flaherty)

The first treatise to discuss the pivotal subject of substantial similarity, this title helps plaintiff and defense attorneys evaluate and advocate copyright infringement claims. Its pages are packed with practice-ready pointers from prominent copyright lawyers. Featuring unparalleled insights not featured elsewhere, this book introduces readers to the substantial similarity tests appellate courts apply circuit-by-circuit.

The authors illustrate and explain how substantial similarity tests apply to specific kinds of copyrightable subject matter — from fiction to computer programs, and from sound recordings to architectural works — analysis you cannot find anywhere else. Practitioners will learn how courts address substantial similarity at each stage of litigation from motion practice to trial, when they can leverage expert witnesses to strengthen their claims or discredit those of their adversary. Readers will also learn how to balance qualitative and quantitative analysis in different types of cases. The book includes appendices depicting plaintiffs' and defendants' works in litigated cases, followed by excerpts of the court's analysis of substantial similarity in each case, while highlighting cases involving useful articles, computer games, musical works, photographs, fabric designs, literary works, architectural works, and more.

Readers will also find discussion of some of the finer points of substantial similarity analysis, such as:

- The interplay between the de minimis defense and substantial similarity
- How and when the more discerning ordinary observer test applies
- The significance of the copyright deposit in infringement litigation and the copyright estoppel doctrine

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1 looseleaf volume, 1,366 pages, \$465, Item #631, ISBN 978-1-4024-0341-5, Updated annually or as needed

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PART ONE: THE NATURE OF SUBSTANTIAL SIMILARITY

- 1 The Meaning and Significance of Substantial Similarity
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- 7 Audiovisual Works
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- 9 Musical Works and Sound Recordings
- 10 Works of Visual Art
- 11 Architectural Works

- 12 Choreography
- 13 Compilations and Collective Works
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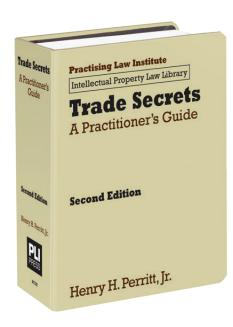
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TRADE SECRETS

A PRACTITIONER'S GUIDE

Henry H. Perritt, Jr. (Professor of Law Emeritus, Chicago-Kent College of Law, Illinois Institute of Technology)

Any attorney who oversees and protects a client's trade secrets will find helpful best practices and up-to-date tips in this *Guide*. Its hands-on advice comes from a longtime law professor with substantial practical experience in the federal government and with information-sharing considerations.

This work offers a deep look into trade secret misappropriation, and guides readers through the proactive planning and enforcement steps businesses and their attorneys must take to protect these secrets against theft and unauthorized disclosure.

Readers will also discover the claim elements around trade secret misappropriation and potential available remedies. This title also includes more than 20 forms, checklists, and sample clauses that practitioners can reference.

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- 2 Other Protections for Innovation, Information, and Know-How
- 3 Subject Matter of Trade Secrets
- 4 Secrecy
- 5 Competitive Advantage, Novelty, and Investment
- 6 Wrongful Use: Special Relationships
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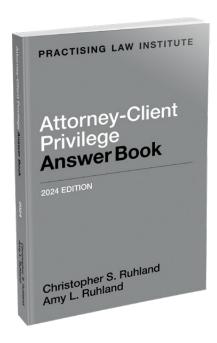
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ATTORNEY-CLIENT PRIVILEGE ANSWER BOOK

Christopher S. Ruhland (Apollo Dispute Resolution) and Amy L. Ruhland (DLA Piper LLP)

This Answer Book explores practical suggestions and important pointers around the parameters of attorney-client privilege in civil litigation. Written by several high-profile litigation partners who have worked at multinational law firms and well-known corporations, the book introduces important privilege concepts to experienced litigators and in-house counsel, recently admitted lawyers, and law students.

Through accessible discussions and engaging examples, this Q&A-formatted title sheds light on the elements of the attorney-client privilege, offering practice-appropriate guidance on when it applies, when lawyers and their clients can claim it, and when lawyers and their clients could lose any entitlement to it.

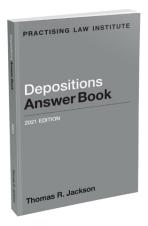
Stay atop of attorney-client privilege updates with PLI's Upkeep Service.

1 softbound volume or digital, 328 pages, \$215, Item #318461, ISBN 978-1-4024-4417-3, Published annually

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- 1 Definitions of the Attorney-Client Privilege
- 2 Historical Development and Policies Underlying the Privilege
- 3 Identifying Applicable Law
- 4 Who Is an Attorney?
- 5 Who Is a Client?
- 6 The "Communication" Element
- 7 The "In Confidence" Element
- 8 "For the Purpose of Seeking or Obtaining Legal Advice"
- 9 Who May Assert or Waive the Privilege?
- 10 Protecting the Privilege During a Judicial Proceeding
- 11 Waiver of the Privilege
- 12 The Crime-Fraud Exception
- 13 The Fiduciary Exception
- 14 Other Exceptions

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DEPOSITIONS ANSWER BOOK

Thomas R. Jackson (Retired Partner, Jones Day)

This Answer Book helps litigators in any practice area better understand and implement important, actionable strategies around taking effective depositions during the discovery process. The book comes packaged with hands-on insights from a longtime litigator who shares the same lessons and techniques he created for attorneys at one of the world's preeminent litigation firms.

Armed with this title's techniques, readers will be able to identify important facts and testimony in ways that help their pretrial settlement strategies and in-trial arguments. It includes practical pointers at each stage of the deposition process, including special topics litigators should consider for remote depositions.

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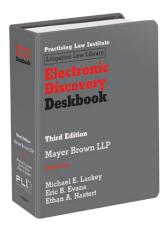
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- 1 Purpose of a Deposition
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ELECTRONIC DISCOVERY DESKBOOK

Mayer Brown LLP

Edited by Ethan A. Hastert, Michael E. Lackey, and Oral D. Pottinger

Readers of the *Deskbook* will receive useful information and best practices for addressing the discovery of electronically stored information (ESI) in U.S. cases. This resource's pragmatic suggestions come courtesy of esteemed e-discovery practitioners from Mayer Brown LLP. Any litigator, legal professional, or individual that confronts ESI discovery as part of a pending case will find practical tips on how to request this evidence — along with the discovery and evidence rule obstacles they must overcome.

The book addresses considerations as varied as approaching near-identical files, litigation hold management, "clawback" agreements for privileged materials, spoliation, and government investigations. In-house counsel and compliance specialists will also find helpful guidance for developing defensible, court-tested policies for identifying, preserving, collecting, preparing and producing ESI — whether it is hosted in the United States or abroad.

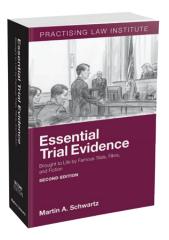
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- 1 The 2006 and 2015 Amendments to the Federal Rules of Civil Procedure, the 2008 Amendments to the Federal Rules of Evidence, and the Sedona Principles
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ESSENTIAL TRIAL EVIDENCE

BROUGHT TO LIFE BY FAMOUS TRIALS, FILMS, AND FICTION

Martin A. Schwartz (Professor Emeritus)

This treatise offers a non-traditional approach to illustrating key evidence law concepts and best practices for experienced litigators and new-to-the-profession students. Authored by a Practising Law Institute lecturer, long considered one of the nation's leading authorities on Section 1983 civil rights litigation, this book presents key FRE rules through engaging examples drawn from popular culture.

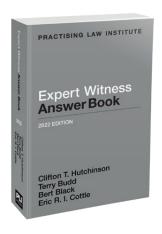
Inside, readers will review illustrative pointers that help litigators learn and plan around key admissibility obstacles and shortcuts in federal court cases. This work features helpful illustrations from famous cases, movies, novels, cartoons, and other media — all of which the author curated to highlight common juror presumptions lawyers must confront.

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- 5 Special Relevance Issues: Remedial Measures; Settlements; Medical Expenses; Plea Bargaining; Liability Insurance
- 6 Demystifying Hearsay: What Is and What Is Not Hearsay
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EXPERT WITNESS ANSWER BOOK

Edited by Clifton T. Hutchinson (Diamond McCarthy LLC), Terry Budd (Budd Law, PLCC), Bert Black (Schaefer Halleen, LLC), and Eric R.I. Cottle (K&L Gates LLP)

With this Answer Book, litigators in any practice specialty will explore in granular detail the plethora of issues surrounding expert witness selection

and management. The book's numerous contributors range from accomplished boutique law practice founders to renowned litigators at multinational firms, providing readers a wide array of perspectives on the most common and complex issues around the usage of expert witnesses. Inside this resource, litigators will receive tailored advice for different types of cases, including products liability, toxic torts, trademarks, patents, copyrights, defamation, employment, and fire, as well as criminal matters.

The book also includes dedicated chapters on the role of expert testimony in calculating personal injury and commercial damages, along with business and property valuations. This work packages all of this helpful analysis in an easy-to-follow Q&A format accessible for lawyers of all experience levels — along with lists practitioners can reference.

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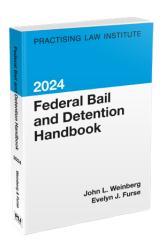
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"The savings in time alone, as you try to prepare for an initial or detention hearing. makes the *Handbook* a bargain."

- Defense Magazine

FEDERAL BAIL AND DETENTION **HANDBOOK 2024**

John L. Weinberg (U.S. Magistrate Judge for the Western District of Washington at Seattle) and Evelyn J. Furse (U.S. Magistrate Judge for the District of Utah at Salt Lake City)

This Handbook offers lawyers, judges, probation, and pretrial service officers a helpful resource for on-point answers to all aspects of federal bail and detention law - especially those involving critical provisions of the Bail Reform Act of 1984. The authors have served as federal magistrate judges who have either extensively lectured on or pursued reform involving bail issues.

Through easily digestible discussions told from grounded judicial perspectives, this work presents helpful practice pointers when confronting common Bail Reform Act problems. It also showcases an extensive series of forms, sample orders, and sample motions that defense counsel and assistant U.S. attorneys can look to.

Receive important bail and detention law updates with PLI's Upkeep Service.

1 softbound volume, 380 pages, \$227, Item #396685, ISBN 978-1-4024-4589-7, Published annually

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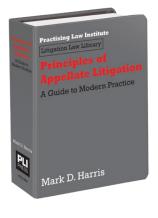
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- "... the treatise will equip the next generation of appellate lawyers with the practical and strategic advice needed to navigate this shifting landscape."
- Cheryl Ann Krause, U.S. Circuit Court Judge



PRINCIPLES OF APPELLATE LITIGATION

A GUIDE TO MODERN PRACTICE

Mark D. Harris (Proskauer Rose)

The *Guide* introduces appellate practitioners and generalist litigators to the ins and outs of appellate practice, from issue preservation at trial to U.S. Supreme Court practice tips. The author, a PLI lecturer and former Supreme Court clerk, has substantial public and private practice experience — including dozens of cases before the Supreme Court and appellate courts involving diverse legal issues.

This treatise features practical counseling and hard-won insights on handling appeals, improving written and oral advocacy, managing appellate motion practice, approaching amicus briefs, and troubleshooting common procedural and technical questions. Readers will also find instructive examples throughout the book from filed briefs, procedural motions, and other key appellate documents that showcase the author's suggested points and practices in action.

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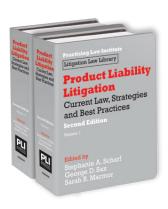
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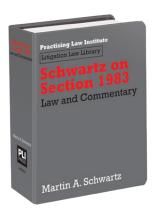
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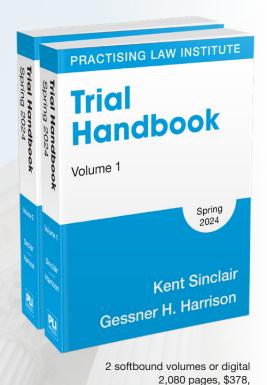
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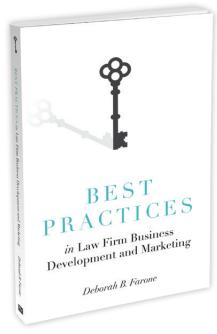
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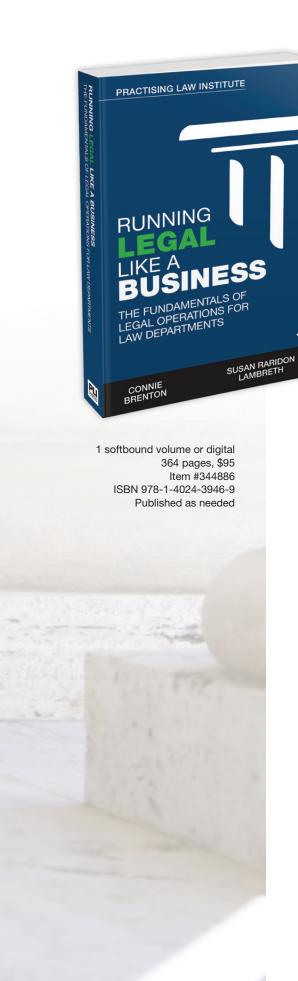
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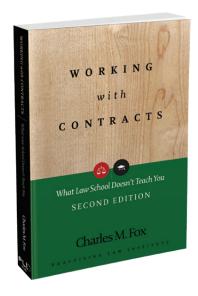
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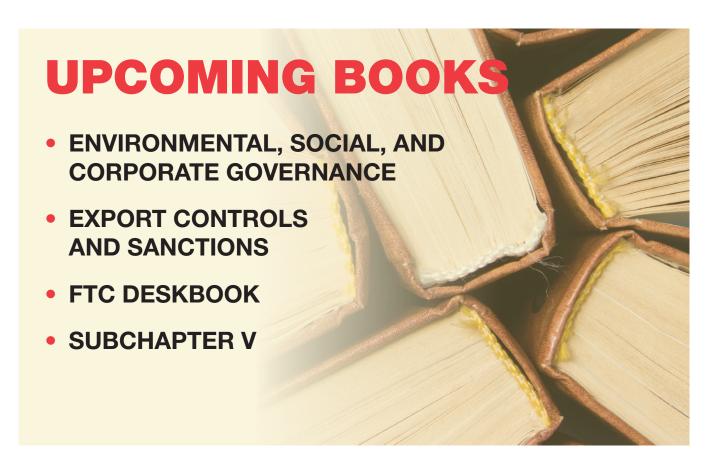
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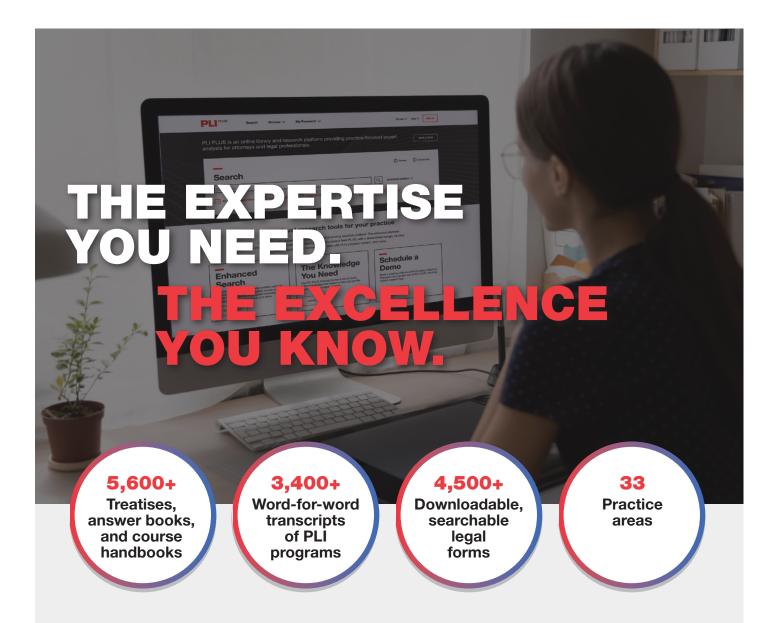
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